

| | San | Fra | ancisco County, | | |
|-----|---|-----|---|-----|--|
| 1. | Waiters and Waitresses | 11. | Personal Financial Advisors | 21. | Sales Representatives, Services, All Other |
| 2. | Maids and Housekeeping Cleaners | 12. | Office Clerks, General | 22. | Graphic Designers |
| 3. | Childcare Workers | 13. | Accountants and Auditors | 23. | Managers, All Other |
| 4. | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 14. | Personal Care Aides | 24. | General and Operations Managers |
| 5. | Retail Salespersons | 15. | Market Research Analysts and Marketing Specialists | 25. | Securities, Commodities, and Financia Services Sales Agents |
| 6. | Real Estate Sales Agents | 16. | Registered Nurses | 26. | Information Security Analysts, Web Developers, and Computer Network Architects |
| 7. | Cashiers | 17. | Software Developers, Systems Software | 27. | Cooks, Restaurant |
| 8. | Combined Food Preparation and Serving Workers, Including Fast Food | 18. | Customer Service Representatives | 28. | Counter Attendants, Cafeteria, Food Concession, and Coffee Shop |
| 9. | Management Analysts | 19. | Computer Systems Analysts | 29. | Computer Programmers |
| 10. | Software Developers Applications | 20. | Computer Support Specialists | 30. | Food Preparation Workers |

Proposed Annual Funding

WIA Formula \$5.5 million

WIA Adult \$2 million
WIA Dislocated Worker \$2 million
WIA Youth \$1.5 million

CDBG \$1.35 million

General Funds \$5 million

Total \$11.8 million



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Previous Annual Funding

• 2012-2013 \$12.9 million

• 2011-2012 \$14.2 million

• 2010-2011 \$13.7 million



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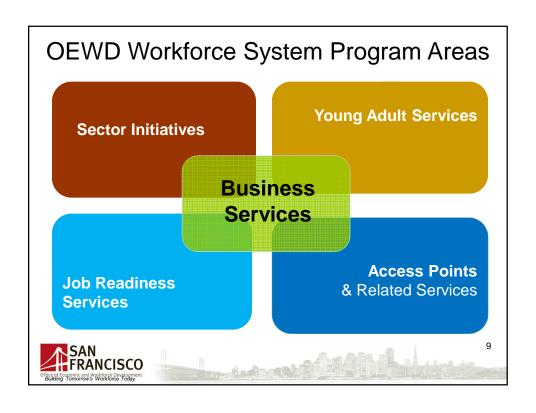
Stakeholder Input

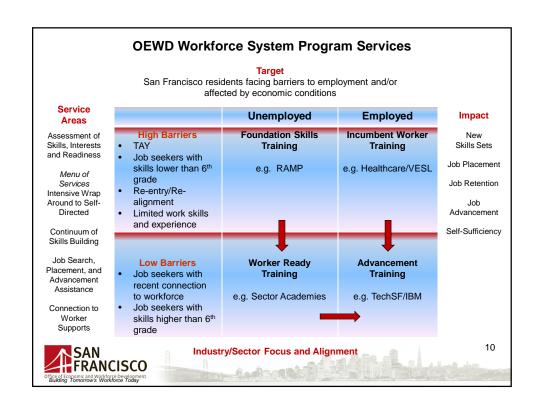
- WiCAC and Youth Council Input
- Feedback in numerous surveys (providers and employers)
- CBO Focus Groups
- Community Meetings
- Employer Subcommittees
- Dialogue with Education Partners
- Inter-departmental Coordination



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RFP #113 Goals

- Strengthen the San Francisco workforce system's strategic alignment with local labor market realities.
- Build stronger, system-wide connections between providers.
- Increase San Francisco residents' ability to compete for jobs.
- Position San Francisco's workforce system to leverage other systems.



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Strategy Updates Since Last RFP

- Reframing services into Access Points with consistent service modules across all investments.
- Maintaining one comprehensive "One Stop."
- Job Readiness Access Points in more neighborhoods with streamlined services and curricula.
- Investing in Young Adult Access Points.
- Leveraging academic skills instruction supporting the coordination/linkage to leveraged resources.
- Sector/industry focus now includes technology.



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