

## Request for Proposals (RFP) 216

## Dream Keeper Initiative

## Question and Answer Log

Date Received	Name	Question	Program Area Name (or Administrative)	Response
3/15/2021	Laurie Bernstein	Can graphics be used in rfp submissions to describe programs?	Administrative	While you may not paste graphics into your proposal, you can upload additional relevant documents to support your proposal.
3/15/2021	Tony Kelly	How do we sign up for the webinar tomorrow re Dreamkeeper programs and funding?	Administrative	Update on Allocation Process/Dream Keeper Initiative When: Mar 16, 2021 05:30 PM Pacific Time (US and Canada) Register in advance for this webinar: <a href="https://zoom.us/webinar/register/WN_xgcroNaIRpaPPvVIPIA4Ww">https://zoom.us/webinar/register/WN_xgcroNaIRpaPPvVIPIA4Ww</a> email: <a href="mailto:hrc_roundtable@sfgov.org">hrc_roundtable@sfgov.org</a> or <a href="mailto:Sheryl.davis@sfgov.org">Sheryl.davis@sfgov.org</a>
3/15/2021	Dwayne Jones	LBE's eligible or must you be a not for profit to apply for funding	Administrative	We are inviting proposals from nonprofit organizations for this RFP and we are not applying the local 14B LBE program to these grants. If you are interested in bringing in consultants or for-profit entities to support your program, they are welcome to be part of your project team, but the application should be coming from a nonprofit, and selected partners should have experience serving the target populations.
3/15/2021	Arelious Jones	For all programs, they are only geared towards non profit organizations? My internet was disrupted and I missed that information	Administrative	Through this RFP, we are only issuing grants as these are all public facing services. You can develop a project team that involves any number of individuals or organizations with expertise and the ability to support your program (including for-profit entities) but the lead applicant must be a nonprofit.
3/15/2021	Sherina McKinley	What about co-op who are fiscally sponsored?	Administrative	As long as your co-op's fiscal sponsor is a registered nonprofit organization, you may apply.
3/15/2021	Taneika Jones	Hello. My name is taneika jones, I am happy to be here and grateful for this program. And this is for the business entrepreneur support. Is there an estimated date when the stipend small business/entrepreneur classes will start? I will be checking your website weekly to see which community cohort I should apply. Thank you	Administrative	We will publish information about the programs serving small businesses and entrepreneurs as soon as they're up and running (June, at soonest). We can also add you to our list so that we can update you as soon as these programs are open for enrollment.
3/15/2021	Tracy Tate	If more than one program cover an Area will they be connected to collaborate	Administrative	If submitting on your own, you will be competing against anybody that submits an application in that same program area so, if you've got different organizations with different strengths that would be an ideal case for a collaborative proposal.
3/16/2021	Unknown	Is this grant a reimbursement?	Administrative	City grants are generally cost reimbursement. Other payment terms (e.g. budgeting for deliverables or requesting advances of portions of your grant funds) may be negotiated post-award.
3/16/2021	Hope Williams	What about high black underserved areas like TL and Treasure Island?	Administrative	This RFP prioritizes key neighborhoods with high concentrations of African Americans, and we encourage you to include other neighborhoods with a high number of African Americans in your proposal.

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3/16/2021	Brittney Doyle	<b>Does the non-profit that serves the fiscal sponsor have to operate in the realm of workforce development</b>	Administrative	Fiscal sponsors do not need to be involved in workforce (or economic) development if they are solely providing fiscal services.
3/16/2021	Unknown	<b>Apologies if this is redundant, but how will we know which non-profits/organizations received this funding so we can apply for the positions, opportunities, etc that they are responsible for implementing? Will be there some announcement and/or green light that will let us know how to apply for these various opportunities facilitated by the grantees?</b>	Administrative	Yes, there will be an announcement when direct funds are made available there are also additional funds related to direct payments. We will be announcing these separate from this RFP.
3/16/2021	Unknown	<b>Has the city considered providing 15% upfront to help support orgs in who may not have the cash flow.</b>	Administrative	We may consider advances for portions of grant funds. This can be negotiated following the grant award process.
3/16/2021	Unknown	<b>Direct payment features is separate treasurers office</b>	Administrative	Yes, this is a separate process from this RFP. Any direct payments will be processed by the City's Treasurer Tax Collector's office and paid directly to participants that are eligible for training stipends.
3/16/2021	Unknown	<b>Will all mini grants be structured the same, and if not who decides the level of the grant?</b>	Administrative	The mini grants for this RFP will be structured in partnership with the awardee.
3/19/2021	Christina	<b>Do you have to be a San Francisco resident to qualify for funding under the Dream keeper initiative? Or is it enough that you serve the Black community within the city?</b>	Administrative	We do not require that applicants maintain a San Francisco address in order to apply. Under the Dream Keeper Initiative, we are seeking a nonprofit, public benefit corporation tax exempt under Internal Revenue Code 501(c)(3) as a public charity. We may make certain exceptions for 501(c)(4) and 501(c)(6) nonprofit organizations, as well as churches and religious organizations whose programming aligns with the charitable purposes designated for 501(c)(3) status.
3/19/2021	Christina	<b>Lastly.. is any funding still available for education or youth services?</b>	Administrative	There are options for youth entrepreneurs programming under Area B. Additionally, the Workforce RFP (#122) includes funding for educational pathways (Area G1). You may also consider looking to our partners at DCYF and HSA for additional youth programming for this population.
3/19/2021	Christina	<b>The link is not working for RFP 122.</b>	Administrative	This is the link for RFP 216: <a href="https://oewd.org/bid-opportunities/RFP-216">https://oewd.org/bid-opportunities/RFP-216</a>  This is the link for RFP 122: <a href="https://oewd.org/bid-opportunities/RFP-122">https://oewd.org/bid-opportunities/RFP-122</a>
3/16/2021		<b>Legal services for section A is usually the large organizations- partnerships and panels to assist small businesses</b>	Area A - Anti-Displacement Services for African American-Owned Businesses (Retention and Relocation Assistance)	This is a combination of legal support and payments. Organizations are able to hire to build that space and provide that service and we are adding support for commercial rent.

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3/16/2021		<b>ARE LEGAL AND INSURANCE ADVICE BAKED INTO THE AWARD PROCESS?</b>	Area A - Anti-Displacement Services for African American-Owned Businesses (Retention and Relocation Assistance)	Yes, we are asking for the awardee to provide both services.
3/15/2021	Tyiesha Jones	<b>On behalf of Pulse Check 101 LLC ( CPR training company) I would like to ask the following questions: Entrepreneur Recovery Support- will the 8wk stipend Small Business &amp; Entrepreneur training be an RFP? If not; how does the sign up process work?</b>	Area B - Business Development and Technical Assistance for African American Small Businesses and Entrepreneurs	The businesses interested in receiving training will not need to apply to an RFP. Once we have the funded partners in place, we will release the information for how entrepreneurs can sign up. We expect to have this determined by June at earliest.
3/15/2021	Sherina McKinley	<b>Program Area B - if awarded do you refer businesses to us or do we have to do the recruiting as well?</b>	Area B - Business Development and Technical Assistance for African American Small Businesses and Entrepreneurs	Both, we would like, for you to recruit actively and we have number of businesses to refer from our Black Business Directory.
3/18/2021	April Homan	<b>On pg. 14 of the RFP, it says "Proposed programs may prioritize specific populations (e.g. Formerly incarcerated individuals), but services should be provided to a variety of business sectors and must be available to residents citywide". If we're providing citywide technical assistance to a specific industry (child care), are we still qualified to apply?</b>	Area B - Business Development and Technical Assistance for African American Small Businesses and Entrepreneurs	Yes, please apply. Providing technical assistance to a specific industry will still qualify your organization under this area.
3/15/2021	Laurie Bernstein	<b>Program Area C - can you comment on the balance expected between community group activity and small business activities? are they of equal weight and importance?</b>	Area C - African American Incubation Hubs for Small Businesses and Community Groups	The majority of the activities at the hub should in fact be related to economic development, but we do understand that, in order to build economic development, you also have to build community. Hubs should provide an anchor for people to come and be themselves within a culturally competent environment. A good split between the two would be 60% business activities and 40% Community group activity.

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3/15/2021	Randolph Belle	<b>For program D- what level of grant oversight will required of the grantee, or be required to expect of the sub grantees?</b>	Area D - African American Cultural Preservation Event Coordination	Lead grantees would be expected to ensure that all of your subs are meeting all of the requirements as outlined in the proposal that you submitted and any subcontractual arrangements that you have with them. The lead would be the organization that OEWD pays, and you would be required to pay all of your subs. You would be required to ensure that subs retain sufficient insurance coverage. You would be responsible, ultimately, for reporting to the city so, while we might be asking for reports or information from subs, you would be responsible for coordinating that and ensuring that a response is provided back to the city according to whatever timelines the City provides to you. So, it is a big coordination role if you're deciding to be the lead you hold the contractual obligation so ultimately, you're held responsible for the outcomes for the subs that are participating as part of your project team. We are also asking for this particular area that you make sure that each and every event meets the standards and codes of San Francisco event protocols and procedures.
3/16/2021		<b>Would a historical event be a movie or a carnival ?</b>	Area D - African American Cultural Preservation Event Coordination	The program should be designed to support neighborhood events and festivals that focus on the historical significance of African American neighborhoods/ communities, rather than events that are historical in a general sense.
3/16/2021		<b>What qualifies as an historical event?</b>	Area D - African American Cultural Preservation Event Coordination	The goal of the Program Area is to support African American events within historically African American neighborhoods, with a focus on events that highlight the historic nature legacy, and stories of African Americans.
3/16/2021		<b>Program Area D Funding community activities administrators of those funds. Does it have to be only nonprofits. 15% of this grant.</b>	Area D - African American Cultural Preservation Event Coordination	The grantee in this area will not charge or take a fiscal fee for any event. Fiscal fees for administering subgrants are capped at 15%.
3/18/2021	Ridwana Bentley	<b>I'm representing the 100 Black Women, Inc. we are looking to partner with IT Bookman Center and possibly San Francisco African American Historical Society. Question in the proposal can we include funding for each partnering organization to coordinate their own event/festival? The remaining funds in the form of mini-grants? For example: IT Bookman (Art and Wine event in OMI), SF African American Historical Society (Black History program)</b>	Area D - African American Cultural Preservation Event Coordination	Yes, you can include the funding for each partnering organization's event but this is not required. We are reviewing your ability to act an administrator of event funding.