

The City and County of San Francisco Office of Economic and Workforce Development (OEWD) is issuing this Request for Proposals (RFP) to procure workforce development services for San Francisco residents. OEWD seeks applications from single organizations or collaborative partnerships that can effectively innovate on the Workforce Innovation and Opportunity Act (WIOA) program model and provide data driven, customer centered, high quality services for jobseekers and the local business community. 33 individual program areas are described in detail in the RFP and cover a comprehensive array of services for adults, young adults, and businesses (see reverse for a listing of the program areas). All information related to this bid opportunity, including the full RFP, application instructions, technical assistance documents, and additional resources are posted online at:

<http://oewd.org/bid-opportunities/RFP-121>

RFP 121 ANTICIPATED AWARD SCHEDULE	
RFP is issued by the City:	Friday, December 2, 2016
Deadline for submission of written questions	Wednesday, December 21, 2016 at 12:00p.m.
Answers to questions posted online:	Wednesday, January 4, 2017
Proposals due:	Thursday, January 19, 2017 at 5:00p.m.
Notification of awards:	Tuesday, February 21, 2017
Anticipated negotiations:	April-June 2017
Projects begin:	July 2017

Proposal options:

Agencies may propose to provide services in more than one program area, however, separate and distinct stand-alone proposals must be submitted for each area of interest.

Q&A Process:

Questions on completing the application and programming described in this RFP can be submitted until **December 21, 2016 at 12:00p.m.** to oewd.procurement@sfgov.org. Please include “RFP 121” in the subject line. Answers to all questions received by the deadline will be posted on the above website.

Proposals will be only be accepted through the online system Total Grant Solution (TGS). Instructions on creating an account in TGS, editing permissions and profile information for existing accounts, and navigating RFP 121 are available for download at the above website – please review these documents before requesting assistance. Questions that are purely technical in nature will be accepted until the RFP application deadline at oewd.procurement@sfgov.org or (415) 701-4848 or TDD 800-735-2929.

Commonly used acronyms (a full list with definitions can be downloaded from the RFP 121 website):

CAP (or AJCC): Comprehensive Access Point or America’s Job Center of California
JRS: Job Readiness Services
NAP: Neighborhood Access Point
OSO: One-Stop Operator

OST: Occupational Skills Training
SAP: Specialized Access Point
SFO: San Francisco International Airport
WIOA: Workforce Innovation and Opportunity Act
WISF: Workforce Investment San Francisco Board



Proposal Area	Anticipated Number of Grants	Anticipated Per Grant Minimum	Anticipated Per Grant Maximum
One-Stop Operator	1	\$ 75,000	\$ 100,000
Comprehensive Access Point (CAP)	1	\$ 550,000	\$ 650,000
Neighborhood Access Points (NAPs)	5-7	\$ 300,000	\$ 500,000
Re-entry Specialized Access Point (SAP)	1	\$ 125,000	\$ 250,000
Disability Coordinator	1	\$ 125,000	\$ 250,000
Disability Specialized Access Point (SAP)	2-4	\$ 75,000	\$ 100,000
Veterans Specialized Access Point (SAP)	1-2	\$ 100,000	\$ 250,000
Other Specialized Access Point (SAP)	0-2	\$ 75,000	\$ 150,000
Job Readiness Services (JRS)	3-5	\$ 75,000	\$ 125,000
Construction Sector Coordinator	1	\$ 750,000	\$ 1,500,000
Construction Sector Occupational Skills Training (OST)	1	\$ 750,000	\$ 1,000,000
Construction Sector Career Development	1-4	\$ 200,000	\$ 400,000
Construction Sector Interrupt, Predict, and Organize (IPO)	1	\$ 150,000	\$ 250,000
Health Sector Coordinator	1	\$ 400,000	\$ 600,000
Health Sector Occupational Skills Training (OST)	5-7	\$ 100,000	\$ 400,000
Health Sector Bridge	1-3	\$ 75,000	\$ 200,000
Hospitality/Retail Sector Coordinator	1-2	\$ 250,000	\$ 500,000
Hospitality/Retail Sector Occupational Skills Training (OST)	3-5	\$ 100,000	\$ 350,000
Information & Communications Technology Sector Coordinator	1	\$ 400,000	\$ 600,000
Information & Communications Technology Sector Occupational Skills Training (OST)	5-8	\$ 100,000	\$ 500,000
Information & Communications Technology Sector Bridge	1-3	\$ 75,000	\$ 250,000
Young Adult Access Points	3-6	\$ 100,000	\$ 250,000
RAMP	1-2	\$ 200,000	\$ 400,000
Young Adult Subsidized Employment	1-3	\$ 200,000	\$ 600,000
First Source Business Services Coordinator - General	1	\$ 300,000	\$ 450,000
First Source Business Services Coordinator - SFO	1	\$ 150,000	\$ 250,000
Retention Pilot	0-2	\$ 50,000	\$ 125,000
Incumbent Workers Pilot	0-2	\$ 30,000	\$ 75,000
New Sector Workforce Program Pilot	0-2	\$ 50,000	\$ 100,000
Modular Core Curriculum Pilot	0-2	\$ 30,000	\$ 75,000
Entrepreneur and Gig Pilot	0-2	\$ 30,000	\$ 100,000
Collaborative Competition Pilot	0-1	\$ 30,000	\$ 50,000
Database Management	1	\$ 100,000	\$ 250,000

