

Date Received	Name	Organization	Question	Program Area Name (or Administrative)	Response	Response Date
2/23/2021	Del Seymour	Tenderloin Walking Tours/CodeTL	I see the language does not specifically state "Job Readiness. Is this a sign of a new direction at OEWD ?	A1-A4	Job readiness services and barrier removal will be incorporated into all program areas, particularly within our Job Centers, to make services most streamlined and accessible for job seekers. We encourage partnerships on Job Center proposals to address intensive job readiness and expand overall outreach. We hope that service providers within the current Job Readiness portfolio will consider applying to provide services -- either in collaboration with other organizations to provide the robust job readiness component, or as a standalone job center. If you don't see your program reflected in the programs in this RFP, please consider proposing an equity pilot.	2/23/2021
2/23/2021	Emiliano Bourgois-Chacon	Dolores Street Community Services	In her description of A4, Janan mentioned that OEWD is looking for "additional investments." To what was she referring?	A1-A4	The additional investments were referring to looking at investing in additional Specialized Job Centers through this procurement to further our reach to vulnerable populations.	2/23/2021
2/23/2021	Ernesto Martinez	Mission Economic Development Agency	Do the funding ranges correspond to the service number ranges? For example, if we submit for \$1million for Neighborhood Job Centers would we need to propose 375 placements.	A1-A4	Yes, proposals with maximum funding amounts should align with maximum numbers served. However, important to note that funding awards will be determined based on OEWD budget.	2/23/2021
2/23/2021	Joseph Ramirez-Forcier	PRC	For the Specialized Job Access Centers – Disability Services Please clarify if the numbers in the table for disability services is for each year of the contract	A1-A4	Yes, the number in the table are for each program year.	3/1/2021
2/23/2021	Natalie Hopner	Episcopal Community Services	For the Neighborhood Job Centers, can the satellite requirement be met by having other sites operated by the same organization, or must it be in another neighborhood as a collaboration with another organization?	A1-A4	For Neighborhood Job Center proposals, including satellite services, we are looking for proposals that offer satellite services and hours in other neighborhood(s) of need. This will expand our outreach to vulnerable and underserved communities. Satellite locations will not operate as standalone centers, but will be an extension of the proposed Neighborhood Job Center. Satellite services can be provided at locations that are operated by the organization proposing the Neighborhood Job Center or be a collaboration amongst neighborhood community partner(s) to utilize their space for satellite services.	3/1/2021
2/23/2021	Natalie Hopner	Episcopal Community Services	For the Specialized Job Centers, are you encouraging organizations to propose other specialty populations outside of the ones identified by OEWD?	A1-A4	Not necessarily, we are looking to increase the investments in the overall portfolio as all of the sub-areas (i.e. Re-entry, Veterans, Other) are equally important. We are looking proposals that will benefit our most vulnerable and underserved communities.	2/23/2021
2/23/2021	Joseph Ramirez-Forcier	PRC	For the Specialized Job Access Centers – Disability Services If you ask for the maximum amount for a service category, do you have to serve the maximum number of clients?	A3.3	Yes, proposals requesting maximum funding amounts should align with maximum numbers served. However, important to note that funding awards will be determined based on OEWD budget.	2/23/2021
2/17/2021	Megan Strain	Mission Analytics Group, Inc	It looks like CVs of proposed staff are not required. Can you please confirm this is correct?	Area F1-F3: Workforce System Enhancements	CVs are not required but may be uploaded with your proposal.	3/1/2021
2/17/2021	Megan Strain	Mission Analytics Group, Inc	For program areas that require letters of recommendation, could you provide a template or guidance for letters of recommendation?	Area F1-F3: Workforce System Enhancements	OEWD will post a sample letter of support to the RFP 122 website by Friday, March 5. Generally, letters of support should (1) come from individuals or organizations you have provided services to or worked with that can speak to your capacity, expertise, and/or relevant experience delivering similar services to what you are proposing and (2) demonstrate a commitment or intent to collaborate from the intended partner.	3/1/2021
2/22/2021	Corey Newhouse	Public Profit	The RFP mentions that roughly 40,000 client records will be provided to the selected evaluator for matching. What elements are considered as a client record? Demographic information, service participation, outcomes? Does OEWD have an estimate of the file size of the combined data? (e.g. how many MB or TBs?)	Area F3: Independent Evaluator	A client record includes information that allows client identification (name, date of birth, address, etc.). Client records from different departments may be inconsistent, meaning not every department collects the same client identifiers. Records will need to be matched via probabilistic record linkages.	2/23/2021

Date Received	Name	Organization	Question	Program Area Name (or Administrative)	Response	Response Date
2/22/2021	Corey Newhouse	Public Profit	Experience with Power BI is mentioned as a preferred qualification. Is OEWD currently using Power BI? Does it want for the data set produced by the consultant to be compatible with Power BI? We were not clear on how Power BI relates to this project.	Area F3: Independent Evaluator	OEWD currently uses Power BI for data dashboards and visualization of data. Datasets produced by the consultant need to be compatible with Power BI so we have the option to display outcomes on a Power BI dashboard.	2/23/2021
2/22/2021	Corey Newhouse	Public Profit	In the overview section, OEWD mentions that it seeks "system-wide evaluation and outcomes analysis using predetermined elements and metrics" yet this part of the work is not specified in the core or add-on scope descriptions. Should proposers plan to conduct the system-wide evaluation in addition to the data matching tasks described?	Area F3: Independent Evaluator	Please focus your proposal on the elements listed in the core and the add-on scope.	2/23/2021
2/17/2021	April Homan	Children's Council	In the RFP, Program Area D1 (Equity Pilots) and D2 (Economic Recovery Pilots) sound very similar - can you please explain the main difference in what OEWD is planning to fund in each area?	Areas D1-D2: Pilot Programs	Equity Pilots should address inequities or gaps in the workforce system that have kept some in San Francisco from achieving employment or economic success. Economic Recovery Pilots should address gaps in services specifically related to the COVID-19 pandemic. If your proposal fits in both categories, please choose one.	2/23/2021
2/23/2021	Cathleen Miles	New Door Ventures	Can you provide more clarity around suggested performance measure goals? For example, for Young Adult Job Centers, the first performance goal is for 75% of enrolled participants to be placed into Long-Term or Short-Term	B1-B3	The first performance goal of "Total Placements" (75%) is a combination of Long-Term (60%) and Short-Term Placements (15%). Both Long-Term and Short-Term Placements have their own descriptions. Long-term placement includes advanced training, postsecondary education, and unsubsidized employment. Short-term placement includes work-based learning paid internship or specified subsidized employment during program enrollment.	2/23/2021
2/23/2021	Cathleen Miles	New Door Ventures	Placements. Is it required that 60% of those placements be long-term and 15% be short-term, or can that ratio be adjusted based on our provided services?	B1-B3	It is required that short term placements cannot exceed 15%. (The ratio of short-term and long-term placements are set at 15% and 60%.)	2/23/2021
2/23/2021	Cathleen Miles	New Door Ventures	Additionally, are all performance measures and percentage goals required, or can we adjust, remove, and/or add measures that align more strongly with our programs?	B1-B3	The performance measures and goals in the performance measures and recommendations table are required to meet the Young Adult Portfolio's overarching goals to help our youth to successfully transition to an employment or post-secondary educational pathways.	2/23/2021
2/23/2021	Jason McMonagle	3rd Street Youth Center 7 Clinic	We have a healthcare-focused workforce development program that primarily serves Black and Brown TAY. Does it matter if we apply for this as opposed to the similar healthcare-focused funding opp in Section G?	B1-B3	Area G: Funds are intended specifically to serve the African American Community. If your healthcare sector training program is developed specifically to serve this community, this is a good area to apply to. That being said, you can submit multiple proposals and can certainly submit a proposal to Area C: Sector Workforce Programs, C2 Health Care as well. Please note there are differences in funding amounts and required performance measures for each, so be please thoroughly review when applying.	3/1/2021
2/23/2021	Marnie Regen	Larkin Street Youth Services	Are the award amounts per grant year or for the 2 year total?	B1-B3	Award amounts and performance outcomes are for a single grant year but grant awards will be administered in two-year grant cycles.	2/23/2021
2/23/2021	Mindy Aranoff	Bay Area Video Coalition	Will awards be WIOA-funded only? If not, what percentage of WIOA Youth will be assigned to these proposals?	B1-B3	Awards can be WIOA-funded only, but we do aim to provide some General Fund dollars when possible to allow for flexibility. Ultimately, the potential percentage of WIOA Youth funding allocated will be a part of the budget allocation process.	3/1/2021
2/23/2021	Monique LeSarre	Rafiki Coalition for Health and Wellness	Thank you for the Conference - in regards to the Healthcare Clinical and non-clinical staff for young adults does this include Behavioral Health and Substance Abuse?	B1-B3	Yes, Health Care clinical and non-clinical training for young adults and adults can include behavioral health and substance abuse training.	2/23/2021
2/23/2021	Unknown	Unknown	Would investing in the building of a 3-D animation and Video Production studio be something the OEWD would consider?	C1	TechSF is open to proposals for multiple career pathway training programs, including 3-D animation and Video Production. Training proposals should include supporting Labor Market Information, employer/industry partnerships and articulated career pathways to ensure that graduates have direct access to employment, advanced training or post-secondary education upon graduating.	3/1/2021
2/23/2021	Unknown	Unknown	what are OEWD's plans to support the Cyber Security pathway?	C1	TechSF is open to proposals for multiple career pathway training programs, including Cyber Security. Training proposals should include supporting Labor Market Information, employer/industry partnerships and articulated career pathways to ensure that graduates have direct access to employment, advanced training or post-secondary education upon graduating.	2/23/2021

Date Received	Name	Organization	Question	Program Area Name (or Administrative)	Response	Response Date
2/23/2021	Alison Chan	Self-Help for the Elderly	If we plan to apply for 2 trainings under area C.5.3 Pilot Occupational Skills Training, do we need to submit 2 separate proposals?	C1-C5	If the Pilot Occupational Skills Training is within the same sector/industry, you can submit one proposal. If they are in multiple sector/industries, you will need to submit separate proposals.	2/23/2021
2/23/2021	Angelo Duncan	Women's Audio Mission	I was wondering if it is possible to apply for both the Tech SF Occupational training (200-600k grants) and/or Tech SF On Ramps (100-200k grants) programs simultaneously?	C1-C5	Yes, as long as they are in two separate proposals responding to RFP 122.	2/23/2021
2/23/2021	Anietie Ekanem	OneBayview.com	Is cannabis and cannabis equity and cannabis technical training included?	C1-C5	<i>This question will be addressed in the next posting on Friday, March 5.</i>	N/A
2/23/2021	Daniella Severs	Homeless Children's Network	Does Health Care Occupational Skills Training (OST) include mental/behavioral health care training?	C1-C5	Yes. Health Care Occupational Skills Training (OST) programming can include mental/behavioral healthcare training.	2/23/2021
2/23/2021	Ernesto Martinez	Mission Economic Development Agency	Are we able to propose multiple different training programs under one overarching program proposal? For example, a program that trains to programming and another program that trains to IT under one larger tech training umbrella.	C1-C5	Yes, a single Sector Occupational Skills training proposal may include multiple training tracks, as long as they are in the same sector.	3/1/2021
2/23/2021	Jamie Schecter	Community Housing Partnership	Do applicants have to choose one subtype of OST pilot programming? These are the options mentioned in the RFP: - Entry-Level OST -> Desk Ready virtual training - Mid-Skilled OST - On-the-Job OST -> additional OST during first 30-90 days of employment - Employer-Customized OST -> Desk Ready virtual training - Incumbent Worker/Skills Advancement OST -> Advanced skills placement post Solutions	C1-C5	A single proposal may be submitted that includes multiple categories listed in the RFP (i.e. an entry-level and on-the-job training hybrid) as long as training is within the same sector/industry, and promotes career pathway opportunities.	3/1/2021
2/23/2021	Jamie Schecter	Community Housing Partnership	Given the removal of Job Readiness Services as a separate program area, how much should we address this in applications?	C1-C5	Job readiness services and barrier removal will be incorporated into all program areas, particularly within our Job Centers, to make services most streamlined and accessible for job seekers. We encourage partnerships on Job Center proposals to address intensive job readiness and expand overall outreach. We hope that service providers within the current Job Readiness portfolio will consider applying to provide services -- either in collaboration with other organizations to provide the robust job readiness component, or as a standalone job center. If you don't see your program reflected in the programs in this RFP, please consider proposing an equity pilot.	3/1/2021
2/23/2021	Jamie Schecter	Community Housing Partnership	What's the recommendation for previously successfully Hospitality OST programs that have retained high placement rates throughout COVID-19?	C1-C5	As we do not have an Occupational Skills Training section for Hospitality, these programs could fall under section C.5.3, Pilot Occupational Skills Training. Proposals need to be supported by labor market information and employer/industry partnerships to validate that there is a need and to enhance participant transition into employment.	2/23/2021
2/23/2021	Jason McMonagle	SisterWeb	Program Area C2.2: Health Care Occupational Skills Training Would a program that prepares women for careers as doulas be eligible to apply for this funding area?	C1-C5	Yes, as long as there is supporting Labor Market Information, employer/industry partnerships and articulated career pathways within your proposed program to ensure that graduates have direct access to employment upon graduating.	3/1/2021
2/23/2021	Jinny	JVS	For Program Area C1.2: TechSF OST and Program Area C1.3, are the numbers served and placed per grant under Section 5: Recommendations corresponding to the numbers to be served and placed over the total two-year grant period, or for each year of the grant period? Ex: Program Area C1.2 expects 50-80 participants to be served per grant. Would this actually be 100-160 to be served over the total grant period?	C1-C5	The numbers served and placed on the Recommendations Table reflect the number served for one program year. So for two year contracts, that number would definitely increase (and likely double).	3/1/2021
2/23/2021	Kelly Saturno	Self	Is it OK to apply for a healthcare pilot under C5.3 Pilot Occupational Skills Training?	C1-C5	Section C5.3 Pilot Occupational Skills Training is intended for programs that do not fall within the other sections within RFP 122. So, a Health Care Pilot would not fit here, but would fit within the HealthCare Academy Occupational Skills Training Section.	3/1/2021

Date Received	Name	Organization	Question	Program Area Name (or Administrative)	Response	Response Date
2/23/2021	Linda Becker	SFMade	For some program areas, there is a big gap between Minimum Funding Expected and Maximum Budget Request. What approvals might now be needed at the Board Supervisors level to lock in funding (i.e. are these new grants still contingent on the BOS and Mayor's final departmental budget approval)?	C1-C5	We aim to provide maximum flexibility with respect to both individual grants and the total amount of funding currently available, or that may become available, through the budget process. With respect to Board of Supervisors approvals, we will closely monitor budget deliberations at the Board and be prepared to factor those determinations into the awards process.	3/1/2021
2/23/2021	Mindy Aronoff	Bay Area Video Coalition	For entities offering OST, what constitutes a placement? In other words, will a one-week "gig" count towards placement or does it need to be a full-time or part-time W-2 job?	C1-C5	While OEWD encourages providers to prioritize full-time, permanent employment opportunities for clients, the reality of the local workforce post-COVID may make gig positions more attainable or appealing to program participants. Providers would be able to utilize gig opportunities to count toward overall placement goals but, if the position is only temporary, we encourage organizations to continue to work with participants on securing ongoing employment opportunities. In addition, Federal WIOA funding counts a placement at 2nd quarter after exit (and not at time of placement), so ongoing support is imperative to be in compliance with WIOA.	3/1/2021
2/23/2021	N/A	Charity Cultural Services Center	Would it be possible to submit 2 proposals under the same program area being the Sector Coordinator with different partners and get awarded for both if there are 1 to 2 awards?	C1-C5	Unless you are a fiscal sponsor supporting two separate organizations, we recommend against this approach. OEWD will consider organizational capacity during the awards process and would not issue multiple funding awards to the same lead applicant for the same strategy.	3/1/2021
2/23/2021	Oscar Grande	Mission Housing Development Corp.	Is there any area that will be investing into training the workforce on Environmental sustainability and linking folks into green jobs ? This is a multi generational issue that has hit our communities through environmental racism in our neighborhoods and as frontline workers who are often exposed to toxins on the job.	C1-C5	<i>This question will be addressed in the next posting on Friday, March 5.</i>	N/A
2/23/2021	Jenny Ma	Unknown	Regarding Program Area D1, D2, are there examples or resources available pointing to previous pilot programs that have succeeded/failed (but led to learnings)?	D1, D2	<i>This question will be addressed in the next posting on Friday, March 5.</i>	N/A
2/23/2021	Bobby Jones-Hanley	Pure 1 Organization	In the Application Eligibility section, under the "In addition, eligible applicants" it says that the organization must "Maintain a Board of Directors that reflects the diversity of the program(s) and participants being served." If the program is a Pilot Program under section D, and is being created under a Fiscal Sponsor, will the program's STEERING COMMITTEE meet this requirement, if the Fiscal Sponsor's Board of Directors does not?	D1-D2	Please submit the Board information for both the Fiscal Sponsor and the sub. If you are a sub and do not have a formal board of directors, you may include an advisory board or steering committee with responsibility/oversight of your programs.	3/1/2021
2/23/2021	Colleen Devine	Special Service for Groups/Occupational Therapy Training Program-San Francisco	In the event that an agency currently has TAY contracts with the City and County of San Francisco to provide and Employment Program, is it advisable to leverage these dollars to enhance services to current clients so that they may receive separate and unique services identified through the OEWD grant, or is it more advisable to serve unduplicated clients solely with OEWD funding?	D1-D2	Pilot proposals can be for bolstering services by addressing gaps in existing programming or for new programming with clients who are not currently receiving services. OEWD strongly supports the leveraging of additional resources in program design.	3/1/2021
2/23/2021	Colleen Devine	Special Service for Groups/Occupational Therapy Training Program-San Francisco	In addition to employment services, will an agency be able to provide educational services (career pathways, post-secondary educational planning) through OEWD funding?	D1-D2	Yes. The educational services described would be allowable.	3/1/2021
2/23/2021	Danielle Kando-Kaiser	The CROP Organization	If our work covers more than one of the programs you've outlined, would it be appropriate for us to combine our proposal into a single proposal or would it be better for us to submit separate proposals for each program?	D1-D2	<i>This question will be addressed in the next posting on Friday, March 5.</i>	N/A
2/23/2021	Emiliano Bourgois-Chacon	Dolores Street Community Services	How does OEWD understand the main distinctions between D1 and D2? Would job training and job placement in "COVID Safety Measures" for janitors fit better in one or the other?	D1-D2	Equity Pilots should address inequities or gaps in the workforce system that have kept some in San Francisco from achieving employment or economic success. Economic Recovery Pilots should address gaps in services specifically related to the Covid-19 pandemic. If your proposal fits in both categories, please choose one.	3/1/2021

Date Received	Name	Organization	Question	Program Area Name (or Administrative)	Response	Response Date
2/23/2021	Jamie Schecter	Community Housing Partnership	How is OEWD defining pilot within the "pilot" program areas? Does it mean temporary funding, new programming, or all of the above?	D1-D2	Pilot programs will develop services that bolster existing or initiate new Program Areas that will enhance the effectiveness of San Francisco's workforce development system to address current economic and workplace inequities. Pilot programs will be funded for up to a maximum of 2 years at which time, OEWD may procure for larger scale implementation based on need, demonstrated impact, and available resources.	3/1/2021
2/23/2021	Joseph Ramirez-Forcier	PRC	Would a pilot that uses an automated system to collect data on clients that have been placed in industries that were impacted by the pandemic and determines whether they need retraining or skills upgrades to bring them back into services be a fit for D2: Economic Recovery Pilots?	D1-D2	Under these strategies, OEWD welcomes creative proposals for programming that addresses critical workforce needs. At this time, we do not limit the types of pilots we are planning to fund, as possible awards will be determined by the proposals received, as well as budget considerations. OEWD keeps proposals on file and awards can be made in future program years so, if you meet all minimum qualifications, you are welcome to apply.	3/1/2021
2/23/2021	Laurie Bernstein	Consultant	Given that current and most recent Labor Market information is not a reliable predictor of future due to COVID, what will you accept as labor market information? Will you accept pre-COVID years data? Info from employers? other?	D1-D2	Please feel free to use any type of data that supports the need you are proposing to address. These data can include current unemployment numbers, information from employers in the targeted industry, or pre-COVID-19 Labor Market Information if you can demonstrate that those general trends still apply.	3/1/2021
2/23/2021	Marcel Davis	Holistic entrepreneur/Re Entry Advocate	Clarifying Question? How do I apply for this RFP as an independent contractor (sole proprietors, LLC)? Additionally, any examples of desired workforce programs for RE Entry Pilot Programs Any additional workforce Pilot Programs examples for LGBTQ+ youth/adults; African American/POC workforce development in targeted San Francisco Communities desired for consideration of RFP 122?!	D1-D2	For areas limited to nonprofit applicants, independent sole proprietors are welcome to apply as part of a nonprofit's project team. OEWD is open to any proposed strategies that address workforce inequities faced by San Francisco residents. The examples given in the RFP are only examples of the range of programming that OEWD envisions, but this is not meant to be an exhaustive list of the types of programming that we would fund.	3/1/2021
2/23/2021	Rachel Sims	Rooted in Love	In regards to pilot equity programs, how important is it that we submit something in collaboration or partnership with other organizations? Our program would be geared towards employers--focusing on inequitable workplace culture, policy and practice.	D1-D2	While OEWD encourages partnerships and leveraging of outside resources, applicants should determine and make the case for additional partners based on program design.	3/1/2021
2/23/2021	Vanessa Bransburg	Democracy at Work Institute	What are the standard metrics that are being tracked for pilot projects?	D1-D2	Tailored metrics will be developed for each pilot and will be included in contracts with the respective service providers.	3/1/2021
23-Feb	Vanessa Bransburg	Democracy at Work Institute	What proof of concept data should we aim to include in proposals for innovative training and employment models?	D1-D2	Proof of concept data could include the reporting of outcomes from the model in other communities, outcomes from a similar model in a different industry or field, research, strategy recommendations or analysis from field leaders or stakeholders, or labor market data indicating an unaddressed need.	3/1/2021
23-Feb	Vanessa Bransburg	Democracy at Work Institute	Does the RFP focus on certain communities aside from "low income" and those with barriers to work? Is there a focus on Black communities?	D1-D2	Program Area G in the RFP titled "Funds to Support the Black Community" is specifically focused on Black communities in San Francisco. Additionally: Equity Pilots should address inequities or gaps in the workforce system that have kept some in San Francisco from achieving employment or economic success. Economic Recovery Pilots should address gaps in services specifically related to the COVID-19 pandemic.	3/1/2021
2/23/2021	Unknown	Unknown	What about music, including "actually" playing instruments, and forms of dance? All of this would be considered performing arts, correct?	G	Yes, we would accept proposals for a variety of art mediums.	2/23/2021
2/23/2021	Anietie Ekanem	OneBayview.com	What are the success metrics and impact metrics for each of the areas including G1 - G5.	G1-G5	Look at the second or third page in each RFP section and review the Performance Recommendations section. We want to rethink evaluation and assessment and think about how it's informed from a community perspective. If you have ideas as you are submitting proposal for what it looks like to do effective assessment, please include in your proposal. As we negotiate contracts, we may provide additional guidance around assessment of program success.	2/23/2021

Date Received	Name	Organization	Question	Program Area Name (or Administrative)	Response	Response Date
2/23/2021	Daniel Kim	Rise University Preparatory	We are a middle/high school in the Bayview Hunters Point that serves first to college, low-income, or Bayview resident scholars. Currently, 40% of our scholars are black. In order to qualify for the grant, would we focus on areas where we are creating career pathways for our students? We currently have a developing pathway relationship with UCSF's Physical Therapy department, and we have an existing relationship with a tech company that we co-house with--Dayspring Partners. Or are you looking for financial incentives to help black students stay in school and complete their degrees?	G1-G5	<i>This question will be addressed in the next posting on Friday, March 5.</i>	N/A
2/23/2021	Daniella Severs	Homeless Children's Network	Under "G2. Health Services" does health include mental/behavioral health?	G1-G5	Yes. Please think creatively. Behavioral health responsiveness does not need to be Eurocentric, think about how healing happens in the Black community (e.g., barber shop, hair dresser).	2/23/2021
2/23/2021	Derek L. Toliver	N/A	Is there a specific number of stipends, and a specific number of students to be served with each stipend?	G1-G5	Expect that a stipend should be attached to all enrolled program participants in each program area where a stipend is required. See the Recommendations tables in each section to see how many participants are expected.	2/23/2021
2/23/2021	Griffin	San Francisco Bay View National Black Newspaper	Is our business eligible for the section g funding for this grant? We are a media company and we want to give jobs to Black writers and people interested in media in our community.	G1-G5	If you are a for-profit entity or sole proprietor that wants to participate in a grant opportunity, you must partner with a non-profit organization.	2/23/2021
2/23/2021	Laurie Bernstein	Consultant	Is there any guidance on amounts of stipends for the Industries of Opportunity?	G1-G5	The range should be \$1,500 - \$2,500. Stipend funds may also be leveraged from other resources, such as the Mayor's guaranteed income initiative.	2/23/2021
2/23/2021	Richard Beal	Tenderloin Housing Clinic	Is there a Reentry Housing component to support Blacks coming out of justice system directly effected by systemic racism through police profiling?	G1-G5	Housing will be included in MOHCD and DPH re-allocation funding. This funding is not all of the money coming out of the re-allocation dollars. For housing and restorative justice, there will be other funding.	2/23/2021
2/23/2021	Richard Beal	Richard Beal	Is there funding for a housing component to partner with workforce provider?	G1-G5	Housing will be included in MOHCD and DPH re-allocation funding. This funding is not all of the money coming out of the re-allocation dollars. For housing and restorative justice, there will be other funding.	2/23/2021
2/23/2021	Ridwana Bentley	National Coalition of 100 Black Women, Inc., SF Chapter	Could you tell me if on the job placement/internship placements must be in San Francisco. Could they occur in different counties such as San Mateo, Marin or Alameda counties?	G1-G5	The primary focus is on SF residents but if they are placed outside of SF, that will be fine.	2/23/2021
2/23/2021	Ridwana Bentley	National Coalition of 100 Black Women, Inc., SF Chapter	Could our program focus be centered around Black Women and girls only?	G1-G5	Yes.	2/23/2021
2/23/2021	Unknown	Unknown	For the research institute, how will these efforts align with Opportunities for All?	G1-G5	The research institute must be developed in partnership with a local accredited educational institution (City College, SF State, UCSF, etc) that is accessible to program participants. The intent is to work with the College to train people on doing evaluation and assessment, while recognizing the history of systemic racism that creates barriers to this work. All of these opportunities (Area G) will be a pipeline from Opportunities for All.	3/1/2021
2/16/2021	Andrew Collins	Andrew Collins Media	Hello, My name is Andrew Collins Local filmmaker. I was wondering if African American local Filmmakers either contractors or Black Owned Sole Proprietors could qualify for RFP 122 funds to help with purchasing "Gear, Renting office space, hiring staff, Insurance and local SF permits for filming? Thank you OEWD for supporting your community!!	Administrative	For Area G, we are soliciting proposals from nonprofit entities for grants to deliver the services described in each program area. These funds are not intended to be awarded to individual sole proprietors or for-profit firms. Please note that our office is also preparing to release another RFP very soon that includes additional funding to support economic development for the Black community.	2/18/2021
2/16/2021	Craig Wong	Consultant	Are there any OEWD staff available to contact if there are specific questions about completing and submitting RFP122? If so, who are they and how can one contact them?	Administrative	The OEWD Contracts and Grants Unit is happy to provide technical support to interested applicants. Please submit questions online at the website (oewd.org/bid-opportunities/RFP-122) or email oewd.procurement@sfgov.org and provide us with the best phone number to reach you.	2/23/2021
2/23/2021	Anietie Ekanem	OneBayview	How can we get the raw data for Appendix F? Are you talking a look at Black "under-employment"? firings or increased layoffs of Black professionals?	Administrative	The source of data that was used for Appendix F is the Census Bureau American Community Survey 5 year estimate (2014-2019) which is available here: https://www.census.gov/programs-surveys/acs/	3/1/2021
2/23/2021	Laura Valdez	Dolores Street Community Services	Which strategies in the RFP would preclude an organization from being able to serve immigrants without federal right to work documentation due to funding/data requirements?	Administrative	<i>This question will be addressed in the next posting on Friday, March 5.</i>	N/A

Date Received	Name	Organization	Question	Program Area Name (or Administrative)	Response	Response Date
2/23/2021	Robert Evans	TBD	Why is the Black Community always associate with "special needs" communities as it appears in all of your programs, instead of main stream communities?	Administrative	Both the public and private sectors have engaged in discriminatory practices which serve to both exclude Black jobseekers from economic opportunity and devalue the assets they bring to the labor market. OEWD works to end systemic racism through our policies and services and prioritizes several key communities, including Black jobseekers, in our work. In terms of the funds specifically targeting the Black community in this RFP (program areas G1 through G5), these funds came from a citywide reallocation of police department dollars which have the specific intent of advancing economic justice for the Black community.	3/1/2021
2/23/2021	Susan Murphy	FACES-SF	Is Supplier the same as Vendor?	Administrative	Yes, the terms "Supplier" and "Vendor" are the same.	2/23/2021
2/17/2021	Megan Strain	Mission Analytics Group, Inc	The applicant profile questions in the Application Questions are largely tailored to nonprofits, especially the Staffing and Board Information and the organizational budget. What information should be provided by for-profits, if they are submitting under the Program Areas that allow this (e.g. F2, F3)?	Administrative	Please provide all responsive information to the best of your ability. If you omit any items, please note the reason in your application (e.g. "My organizational information is proprietary") and enter a character in any mandatory cells. Note that the budget template allows for a deliverable-based budget option if you are applying to these sections.	3/1/2021
2/19/2021	Alan Sandler	Architectural Foundation of San Francisco	If successful proposals are anticipated to be funded for a term of up to two (2) years, is the Maximum Budget Request for the entire 2 year period or for each year?	Administrative	Unless otherwise noted, maximum budget requests are intended to be annual allocations. Please note that funding amounts may change in future years due to changing budget conditions.	2/23/2021
2/23/2021	Ana Leon	Upwardly Global	We're applying for RFP #122, and one of the requirements is: In order to ensure fiscal accountability and prevent waste, fraud and abuse in programs administered under WIOA, applicants shall have a procurement system, which adequately provides, maximum, free, and open competition. To accomplish this, applicants must have a system which: 1) provides for full and open competition, 2) has written procedures for procurement transactions, and 3) has a code of ethical standards, which adequately provide for the avoidance of any conflict of interest. To evaluate this, please confirm that your organization will comply with the WIB's/OEWD's procurement policies and directives for materials, supplies, and services. Can you direct me to this resource?	Administrative	The active policy on Procurement of Goods and Services can be found on the OEWD Directives page of our website, at the following link: https://oewd.org/oewd-directives Please note that this directive is currently being updated and we expect to have a revised version posted for public review within the next few months.	3/1/2021
2/23/2021	Anietie Ekanem	OneBayview	Are companies that have a fiscal sponsor able to apply?	Administrative	Yes, fiscal sponsors that meet all minimum qualifications are welcome to apply.	2/23/2021
2/23/2021	Ellen Hurtado	Hospitality House	Can we get a copy of the power point?	Administrative	Yes, the PowerPoint will be posted to the website following this event.	2/23/2021
2/23/2021	Ellen Hurtado	Hospitality House	Can we do a proposal addressing more then one area? for example A1 and G1?	Administrative	No; you must file a separate proposal for each program area. Additionally, please do not cross-reference information between proposals as different panels will be reviewing proposals submitted under each area.	2/23/2021
2/23/2021	Emiliano Bourgois-Chacon	Dolores Street Community Services	Which are the two program areas that will be funded with 100% local funds?	Administrative	At this time, we know that Area F1 and Area F2 are likely to be funded solely with local general funds. Additional projects in this RFP are also likely to be solely General Fund awards, however, we do not know the funding allocations at this time.	3/1/2021
2/23/2021	Ernesto Martinez	Mission Economic Development Agency	For letters of support, would you accept coalition letters from coalitions that have signatures and support from multiple organizations?	Administrative	Yes, unless otherwise noted within the program area, letters of support can come from collaborations or coalitions. That being said, letters of support should demonstrate the specific commitment and intent to collaborate from the intended partner.	2/23/2021; revised response on 3/1/2021
2/23/2021	Jamie Schecter	Community Housing Partnership	What will the breakdown between GF and federal (CDBG, WIOA) funds in project awards? Will this be known before the award is made?	Administrative	These determinations are made following the review process (April). We will not be issuing final breakdowns of funding awards until after the conclusion of the City budget process (ETA June).	2/23/2021
2/23/2021	Jinny Jung	JVS	Will you be posting the transcript from the Bidders Conference for reference? I am deaf and would greatly appreciate this further accommodation. Thanks!	Administrative	Yes; we will make the transcript available along with the PowerPoint presentation on the website.	2/23/2021
2/23/2021	Kelly Saturno	Self	Any maximum number of letters of support & MOUs?	Administrative	No maximum, but OEWD recommends submitting the letters/MOUs that best support your proposed project. Panelists will not provide additional points for extra supplementary attachments.	3/1/2021
2/23/2021	Kelly Saturno	Self	Where in Appendix A, The Application, it says "If required, please respond to any additional Supplementary Questions as required by the Program Area. (Limit: 5,000 characters)" in the application, is that a 5,000 character limit for all Supplemental Questions combined - or for each Supplemental Question?	Administrative	For all supplementary questions combined.	3/1/2021

Date Received	Name	Organization	Question	Program Area Name (or Administrative)	Response	Response Date
2/23/2021	Stephanie Chenard	Unknown	Can you clarify something - can our organization submit multiple proposals under different areas? i.e., a discreet proposal for each area?	Administrative	You may submit as many distinct proposals as you like. Please note that we do consider organizational capacity during the awards process.	2/23/2021
2/23/2021	Drew Lehman	Unknown	My firm is certified by CMD as a local business enterprise, is a separate registration needed? As a sub, not a prime, is this needed or just for the prime? Thank you.	Administrative	If you are applying for one of the programs in Area F, you will earn a rating bonus if you are a certified LBE. Additionally, you may be asked to include additional LBE firms in your project team. Other program areas in this RFP are not covered by the 14B program.	3/1/2021
2/23/2021	Jorge Romero-Lozano	Unknown	We qualify as an LBE, but have not applied. Is it too late now?	Administrative	You need to be a certified LBE at the time that your application is submitted in order to earn a rating bonus for this RFP (Area F sections only). Please do begin the process if you have not done so.	3/1/2021