

RFP #203 Question Log					
Name	Organization	Question:	Response:	Funding Area	Response Posting Date
various	various	Various organizations described existing or potential projects and asked for guidance on whether OEWD would consider funding them under this RFP.	<p>We do our best not to screen out projects but instead leave the decision about whether or not to apply up to the leaders of each organization.</p> <p>We encourage all interested parties to review the RFP and see if the projects you described below fit into any of the many distinct funding/program categories.</p> <p>Every program area has different requirements and objectives. In particular for Neighborhood Improvement Projects: street fairs, corridor beautification and activation are eligible activities. (including, neighborhood branding, marketing, storefront improvements, etc.) Applicants are encouraged to ensure a nexus is made between the proposed project and economic development.</p>	Administrative	9/19/2016
Bob Hamaguchi	Japantown Task Force, Inc.	Appendix D Staff and Board Composition Board Demographics box does not hold 200 characters. What is expected in this box? See the attachment here which I will attach to this Appendix.	It's fine if you want to attach your board list as an additional document in supplement to your application for RFP 203 – please be sure to fully complete Appendix D and submit it as well.	Administrative	9/19/2016
Dominic LiMandri	New City America	<p>Would the Top of Broadway CBD be eligible to write a grant for public space development at the intersection of Broadway and Kearny St. under the North Beach classification? "North Beach", as defined in the RFP covers: Columbus Street from Broadway to Greenwich, Grant from Columbus to Greenwich, Greenwich from Grant to Columbus, and the streets in between. This boundary seems to exclude our district. I'm looking to propose a program under section A but our organization's border resides just outside the North Beach category boundaries. Are we still eligible?</p> <p>Also, who defines the Pilot Commercial District boundaries? Why was Broadway in North Beach negated from Invest in Neighborhoods scope?</p>	<p>The proposed projects for Area A must operate within the defined neighborhood boundary (project location is not contingent upon your agency's address). If this initiative area does not work based on your proposed project, you might consider the CBD Section BB - Community Benefit District Organizational Support Grants. Please review the boundaries outlined in that program area.</p> <p>Regarding how commercial district boundaries are defined, they are identified by the communities themselves, in partnership with the Planning Department, Board of Supervisors, as well as by the Department's Invest in Neighborhoods strategies and priorities.</p>	A - Neighborhood Improvement	9/19/2016
Steven M. Suzuki	Asian Neighborhood Design	Does the scope of Services grant of \$ 200,000 include 'hard cost' construction funds for the businesses or is this just for the Architectural and Financial/Admin Services?	Yes, construction costs are to be expected to be covered under the program budget. This applies to Program Area V. and Program W.	W - SF Shines	9/19/2016
Tiffany Kim	North Beach Citizens	I was wondering if non-profits were eligible to directly apply for funding through the Nonprofit Sustainability Initiative/Nonprofit Support Programs listed in the RFP. If not, how many we apply for this funding?	<p>Under these sections, we are looking to fund intermediary entities to run the programs for nonprofits to apply to. The entities will support the department in qualifying the nonprofit applicants for assistance and administering grants. The goal is to get into contract with the intermediaries by the end of the calendar year, and to have resources available to nonprofits by early 2017. The application and award process for nonprofits interested in accessing these resources will be contingent on who that intermediary is, and a number of factors may impact that timeline. Please keep in touch with our office if you'd like additional information on the process and timeline for these programs.</p> <p>Nonprofits that are currently seeking financial and technical assistance related to real estate may be eligible to apply to the Nonprofit Displacement Mitigation Program, which is administered by the Northern California Community Loan Fund: <a href="http://www.nccf.org/npdmitigation/">http://www.nccf.org/npdmitigation/</a></p>	CC, DD, EE - Nonprofit Support Programs	9/19/2016
Woody LaBounty	Unknown	How were these neighborhoods/projects identified? Are they pro forma earmarked for groups already? (Say, Ocean Avenue Association for Initiative K)	The project areas are identified by the communities themselves, Board of Supervisors, and by the Department's Invest in Neighborhoods strategies and priorities. All timely proposals are considered in the RFP review process and strong proposals may be awarded funds.	K - Ocean Ave Activation	9/19/2016
Brooke Ray Rivera	Unknown	Is this #203 RFP a continuation of #202 earlier this year, which I heard didn't award any funds out?	No - this is a distinct bid opportunity. RFQ 202 was actually a request for qualifications, which is different from an RFP. RFQs are an opportunity for the department to find out what projects, programming, or consultants might be available, essentially creating a qualified list of contractors that the department can draw on as projects or initiatives come up. Applicants who are prequalified to do business through an RFQ may be awarded funds at any time within 2 years of the RFP posting date, but being placed on this list does not guarantee an award of funds.	Administrative	9/19/2016
Samanta Sassi	SF Conservation Corps	<p>Regarding Non-Profit Sustainability Programs, EE. Nonprofit Space Investment Funds - clarifying question on who should apply - these funds are not for a non-profit in need of direct financial assistance for space acquisition, but for an intermediary to provide that assistance to non-profits in need?</p> <p>Follow up: when do you think the direct financial assistance will become available for those non-profits in need of direct financial assistance for space acquisition?</p>	<p>Correct - under this section, we are looking to fund an intermediary entity to run the program for nonprofits to apply to. This entity will support the department in qualifying the nonprofit applicants for space acquisition assistance.</p> <p>The goal is to get into contract with the intermediary agency by the end of the calendar year, and to have resources available to nonprofits by early 2017. The application and award process for nonprofits interested in accessing these resources will be contingent on who that intermediary is, and a number of factors may impact that timeline. Please keep in touch with our office if you'd like additional information on the process and timeline.</p>	EE - Nonprofit Space Investment	9/19/2016

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Albert Galindo	MEDA	is there a limit to the number of projects of we apply for?	<i>No - there is no limit on the number of projects. The department does encourage applicants to consider organizational capacity as well as propose for program areas that fit the mission of their organization. The only requirement is that a separate application must be filed for each proposed project.</i>	Administrative	9/19/2016
Brooke Ray Rivera	Unknown	Re Area Z: we are working with a mixed residential/business community interested in forming a hybrid CBD-GBD (Green Benefit District). Is this something OEWD might consider funding, a feasibility study for a hybrid CBD/GBD? I know GBDs are now under Public Works' purview, no longer OEWD - but since this district would likely entail creating an economic-development-focused CBD type zone as well as a more residential greening zone, should I apply?	<i>If the intention is to form a separate Community Benefit District within the area with and if the OEWD CBD manager has been engaged previously, then yes.  If it's to have an economic component of the Green Benefit District and Public Works' GBD manager, but not the OEWD CBD manager, has been engaged then no.</i>	Z - CBD - Feasibility	9/19/2016
Scott Reinstein	Unknown	How will OEWD consider multiple applications from the same organization in relation to the other applications? Is there a way to indicate that the applicant is qualified to handle one or more projects? Should we mark a prioritized interest in one application over another?	<i>We encourage applicants to address staff capacity in their application(s), particularly when applying for multiple program areas.</i>	Administrative	9/19/2016
Samanta Sassi	SF Conservation Corps	Regarding A. Neighborhood Improvement Projects - do applying organizations need to have historical experience working in the specific commercial district selected or is that just preferred?	<i>The proposed project should be in line with neighborhood objectives and needs. Agencies need not demonstrate that they have historical experience in a particular neighborhood, but should be able to demonstrate (a) an understanding of the particular needs of that neighborhood and (b) that they've completed similar projects elsewhere and (c) supports existing neighborhood objectives .</i>	A - Neighborhood Improvement	9/19/2016
Lily Trienens	Unknown	Where can we find the additional questions for program areas that indicated that there will be supplemental questions?	<i>Please carefully review each of the program areas that you are applying to; any supplemental questions eligibility requirements are all detailed in the program sections in the RFP.</i>	Administrative	9/19/2016
Lily Trienens	Unknown	The SF Shines program is focused only on outreach, assistance, and archetictual design but does not include actual facade improvements and construction - is that right?	<i>For the SF Shines program areas (V and W), the funding includes technical assistance, architectural/design services, as well as construction grants and façade improvement grants.</i>	V - Outer Sunset Small Business Minor Façade Improvement & W - SF Shines	9/19/2016
Samanta Sassi	SF Conservation Corps	Will the webinar powerpoint be posted along with the questions, in the same location?	<i>Yes; The PowerPoint slides, Q&amp;A Log, and all updates related to this RFP will be posted at oewd.org/bid-opportunities/RFP-203. Please check the website frequently for updates!</i>	Administrative	9/19/2016
Emily Gasner	Unknown	For Section Y, it says the program shall target "middle and low-income women". Is that correct? Or is it moderate and low-income women?	<i>For Section Y, the program shall target low-, moderate-, and middle-income women entrepreneurs in San Francisco.</i>	Y - Women Entrepreneurs	9/19/2016
Emily Gasner	Unknown	Are the amount of the grants listed the amount for a 1 year period? Or is it to be divided by a potential 4 years if extended for the full 4 year term? For example, if it says \$25K, is it assumed that's just for the 1st year of the contract?	<i>Unless noted in the RFP, the budget targets for each program area are per program/per year targets. Your assumption is correct; if the RFP says projects up to \$25,000 can be proposed that would be for the initial project or the initial year of the project if proposing ongoing services. Please note that the budget directions for the nonprofit sustainability programming is different as those programs are anticipated to be 2 years with distinct services and costs in each year. Budget guidance on those sections can be found in the RFP.</i>	Administrative	9/19/2016
Emily Gasner	Unknown	Is there similar data available about the outcomes and accomplishments of the Emerging Loan Fund as were listed for the microloans revolving loan fund?	<i>Since March 2013, the EBLF has achieved the following outcomes and accomplishments:</i> <ul style="list-style-type: none"> <li>· Commercial loans of up to \$250,000, interest rate up to 7.5%</li> <li>· 95 loans funded totaling over \$12 million in lending capital</li> <li>· 20% of loans made to invest in Neighborhoods commercial corridor small businesses</li> <li>· 48% to startup businesses</li> <li>· 35% to minority-owned businesses</li> <li>· 766 jobs created and retained</li> </ul>	S - Commercial Loans EBLF	9/19/2016
Charles Dixon	Unknown	1. Fillmore Street (Lower)- What is the status of this Community Benefit District and would they be eligible to apply under area BB of the RFP? 2. Area CC - Nonprofit Accelerator, Clarification of Requirements Funding Use	<i>There is currently no CBD in the Fillmore, it was disestablished. Applicants would not be eligible for funding under area BB for this neighborhood.  OEWD requested clarification from the questioner concerning the second part of the question but did not receive additional details. On page 34 of the RFP, interested parties can find details concerning budget targets for distinct pieces of the work as well as suggested activities. It is up to the applicant to determine necessary costs and describe how those are included in the requested budget or how those costs would be leveraged.</i>	BB - CBD Org Support, CC - Nonprofit Accelerator	9/19/2016

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Robert Lattimore	Main Street Launch	RFP proposed criteria calls for women entrepreneur completion or near progress completion of an IDP/IAP prior to 9-1-16. Since RFP#203 was issued on September 2 is there any flexibility for the required date of 9-1-16? Also, can you provide definition for IDP/ IAP?	An Individual Development Plan (IDP) is a working document that sets out attainable broad objectives and minor goals for a small business. The IDP is provided to a business client after conducting an assessment that recommends a holistic longer term case management. The IDP contains steps, information, and resources needed for clients to achieve their goals and is updated at follow-up meetings with their case managers when tasks need refinement and are completed. Economic development service providers that provide technical assistance and receive Community Development Block Grant from OEWD have been developing IDPs for their clients since FY2014-2015. The purpose of setting a September 1, 2016 deadline is to prioritize the IDPs that have been in progress for the past three years.	Y - Women Entrepreneurs	9/19/2016
Unknown	Unknown	How will selection of grants be made under program area Y?	Please refer to the Evaluation and Selection Criteria section of the RFP beginning on page 51 for details. The review process as well as details on the scoring process can be found in this section.	Y - Women Entrepreneurs	9/19/2016