

Date Received	Name	Organization	Question	Response	Program Areas
12/18/2020	Shiqiao Peng		On page 9 the maximum budget request per proposal is 150,000. But the total amount on page 21 was 30,000. I believe that was a typo on page 9?	Please accept our apology. On page 9, the Area F has a typo. It should be up to \$15,000 for each request and maximum fund for Area F is \$30,000.	F - Chinatown Quality of Life Improvement Projects
12/28/2020	Fran Martin	Visitacion Valley Greenway GOAL (Growing Outdoors and Learning)	I just want to clarify: Is this correct - Our fiscal sponsor is the San Francisco Parks Alliance. They would be the Fiscal Agent and the Visitacion Valley Greenway (GOAL) Program would be the sub-grantee or Program Lead. Therefore, Part I would be information pertaining to SF Parks Alliance organization and Part II would pertain to the actual proposal, work scope, etc. the Visitacion Valley Greenway is proposing.	Part I of the application requests profile details for the Primary Applicant (and the Program Lead, if applicable). The Primary Applicant is the organization which will hold the contractual obligation with the City. If the Primary Applicant is applying as the fiscal agent for another entity, the application must also identify the Program Lead, which is the entity delivering services. In this case, Visitacion Valley Greenway (GOAL) could be the Program Lead and San Francisco Parks Alliance could be the Primary Applicant. Part II of the application requests Project Description details for the project being proposed.	N - Leland Avenue Visitacion Valley Greenway Project
12/18/2020	Lorraine Lewis		Could this also include repairs for vandalism as part of the improvements?	Minor repairs, including vandalism, would fall under Program area P, SF Shines. The Window Display is only for temporary, creative displays.	O - SF Shines Window Display
12/18/2020	Vanessa Wilson		It seems like a few of these initiatives could be collaborations. For example, SF Shines Window Displays working with businesses served through the Storefront Improvement proposals. Can awarded organizations work together as s or is the intent to strictly serve separate venues/populations?	Organizations can share information and work together to reach businesses across program areas, but it is not required and applicants (whether they are applying as individual organizations or collaborations) must still submit distinct proposals to the different program areas. So, multiple organizations may decide to come together and submit one proposal under one area, or may decide to apply separately; in no case should applicants submit a single proposal covering multiple program areas.	O - SF Shines Window Display
12/28/2020	Graham Nolan	Above Consulting, Inc.	We are going to focus on Program Area O, so I was wondering what exactly we will need to submit to apply properly, and what are the requirements.	The RFP 215 website provides extensive information regarding application requirements: https://oewd.org/bid-opportunities/RFP-215 . Review the Proposal Package Checklist (found in Appendix A as well as the RFP) to confirm all required questions and attachments.	O - SF Shines Window Display
12/17/2020	Michelle Beach	Hayse Group	What are the \$5,000 mini grants and are they separate from the primary funding category?	The Program Area is looking for nonprofits to administer \$5,000 minigrants to small businesses operating in SF storefronts. The mini-grants should be included in the budget request.	P - SF Shines Storefront Improvement
12/17/2020	Michelle Beach	Hayse Group	Can a program operator who runs the venue in contract with the City apply, as opposed to the building owner?	This Program Area is not requesting proposals for individual storefronts/spaces that would like to make improvements, but for nonprofits that can administer small grants to small businesses with storefronts. Once the organization(s) have been selected to perform services, you as a business owner/operator may be eligible to receive storefront improvement support through the SF Shines program. Please visit https://sf.gov/sf-shines for more details, and stay in touch with our office should you need more information or support.	P - SF Shines Storefront Improvement
12/18/2020	Desi Danganan		Does this include outdoor seating for restaurants?	Yes, the SF Shines grants can cover many types of physical improvements including fixtures, furniture, equipment, and minor improvements indoor or outdoor.	P - SF Shines Storefront Improvement
12/18/2020	Lorraine Lewis	TL CBD	Could this be used towards support for recovery for 2021, and surveying the neighborhood to assess needs. And continuing to build the small business work that we acquired through folding in TEDP into TLCBD?	The funds can be used for outreach, administration, and project management for storefront improvement projects for small businesses. Any surveys or assessments need to be directly related to those activities.	P - SF Shines Storefront Improvement
12/22/2020	Maggie Weis	The Portola Neighborhood Association	Are the mini-grants stand alone or do merchants have to match the mini-grant amount? Do the following qualify for the SF Shines mini-grant? graffiti film for windows; graffiti abatement (sheer coating walls or paint); murals (for graffiti abatement and beautification); parklet construction, lighting or furniture; window cleaning; Power washing exterior and sidewalk; new awning; awning repair; new signage (business name sign, menus - on the exterior of the business, sign on windows or a sandwich board); graphic design (logo or menu signage); interior and food photography (to post online or add to signage); merchandising (product displays and signage); holiday street decoration; neighborhood identity decoration (for examples, lanterns in Chinatown, paper garlands in the Mission)	SF Shines programs do not require a match from small businesses. Here is a breakdown of which program (if any) may cover the costs they asked about: SF SHINES (P) - graffiti film for windows; graffiti abatement (sheer coating walls or paint); murals (for graffiti abatement and beautification); parklet construction, lighting or furniture; window cleaning; Power washing exterior and sidewalk; new awning; awning repair; new signage (business name sign, menus - on the exterior of the business, sign on windows or a sandwich board); graphic design (for physical improvement) WINDOW DISPLAY (O) - merchandising (product displays and signage); NOT COVERED BY ANY SF SHINES PROGRAM - graphic design not related to a physical improvement; interior and food photography (to post online or add to signage); holiday street decoration; neighborhood identity decoration (for examples, lanterns in Chinatown, paper garlands in the Mission)	P - SF Shines Storefront Improvement
12/18/2020	Kevin Thomason		Our question was what "matching" means. for example, if we were able to obtain \$20,000 of volunteer time, in-kind donations, etc - would that qualify us for a \$20,000 grant?	Yes, that is acceptable.	Q - Community Benefit District/Business Improvement District Organizational Support
12/18/2020	Kevin Thomason		Our big need right now is fundraising. so with respect to " strategic planning, business attraction, business technical assistance,volunteer management, renewal, district improvements, and improved fundraising" - will OEWD prioritize other things?	All applications are judged based on the merits of their application as long as it is in line with the spirit and purpose of this section. If developing a fundraising plan is the need identified by your organization and your proposed plan aligns with the program area, please carefully review the criteria and submit an application.	Q - Community Benefit District/Business Improvement District Organizational Support

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12/18/2020	Dominic LiMandri		Which qualitative aspects of CBD supplemental service models is OEWD specifically interested in measuring with the impact analysis? CBD services can be quite sophisticated and vary considerably from district to district in San Francisco, thus the impact is equally nuanced.	We are currently focused on revisiting the areas studied in the 2012 report. Please refer to the 2012 report as a sample. Comparisons were made to similar non-CBD zones in the same supervisorial districts and focused on things like cleanliness, safety, and economic resiliency.	R - Community Benefit District/Business Improvement District Impact Analysis
12/18/2020	Dominic LiMandri		Considering the City and County of San Francisco has been uniquely impacted by COVID 19 pandemic and economics consequences subsequent. Is OEWD staff anticipate challenges and data retrieval due to the office closures and are there delinquent data submissions around county collections?	OEWD cannot speak to other departments and their current staffing levels. Data come from a variety of public sources.	R - Community Benefit District/Business Improvement District Impact Analysis
12/18/2020	Ron Willis		How may I get more information about what is meant by the statement "The impact analysis report will be co-authored with OEWD" in the RFP?	Grantee will work in collaboration with OEWD on the project. The selected contractor will work closely with OEWD staff to draft and implement the project, and specific roles and expectations will be determined during the negotiation phase, once an award is made.	R - Community Benefit District/Business Improvement District Impact Analysis
12/22/2020	Carol Anne Carroll	Corey, Canapary & Galanis	What is the "Organizational Budget" described on page 83 of the RFP? How does this differ from the Proposed Budget? Is the Organizational Budget required for ALL program areas? If it is not required for all areas – which areas does it apply to?	The Organizational Budget is the overall organizational budget for the Primary Applicant. If the Primary Applicant is serving as fiscal sponsor for a distinct Program Lead, the Program Lead's Organizational Budget must also be submitted. No specific budget template is required for the Organizational Budget. The Proposed Budget is the budget for the project being proposed, and must be submitted using the Proposed Budget template located in Appendix B. Yes, Organizational Budget submission is required for all program areas.	R - Community Benefit District/Business Improvement District Impact Analysis
12/22/2020	Carol Anne Carroll	Corey, Canapary & Galanis	Would you confirm that all supplemental documentation for the Proposed Budget are items to be submitted with invoices (and not submitted with the proposal)?	Your response to Supplementary Questions and Requirements should be included in your proposal narrative. For the Proposed Budget, respond to the proposal budget narrative questions, and upload the Proposed Budget using the template located in Appendix B.	R - Community Benefit District/Business Improvement District Impact Analysis
12/22/2020	Carol Anne Carroll	Corey, Canapary & Galanis	There is an indication in the RFP that, for for-profit entities, LBE subcontracting may be required. Is there an LBE subcontracting percentage tied to Program Area R? If so, what is it? Are for-profit proposers required to submit Good Faith Effort (GFE) documentation and/or name their LBE subcontractor as a part of this proposal?	The LBE subcontracting requirement for Program Area R has been waived. As the LBE subcontracting requirement is waived, Good Faith Effort (GFE) outreach documentation is not required.	R - Community Benefit District/Business Improvement District Impact Analysis
12/28/2020	Ron Willis	Caselli Partners LLC dba VIA MEDIA	The 2012-2013 report was limited to CBD/BIDs with more than five fiscal years of services and property-based CBD/BIDs only. Do the same criteria apply to the updated analysis requested in the RFP?	Not necessarily.	R - Community Benefit District/Business Improvement District Impact Analysis
12/28/2020	Ron Willis	Caselli Partners LLC dba VIA MEDIA	The 2012-2013 report covered 2007-2012 with detailed CBD/BID analysis from 1999-2012. Does OEWD wish to have the updated report prepared comprehensively (2007-2019)? If so, will access to detailed data files be provided for comparability?	All files that OEWD has on the CBDs will be made available.	R - Community Benefit District/Business Improvement District Impact Analysis
12/28/2020	Ron Willis	Caselli Partners LLC dba VIA MEDIA	Does OEWD wish to have the 2019/2020 COVID year isolated from the 2007-2018/(2019) data? The 2019/2020 COVID impact will be substantial and will affect comparability with CBD/BID successes in previous years.	This is yet to be determined and will be negotiated with the selected provider.	R - Community Benefit District/Business Improvement District Impact Analysis
12/28/2020	Ron Willis	Caselli Partners LLC dba VIA MEDIA	Does OEWD have a current literature review available on CBDs? The updated report will require comprehensive information on current trends and impact studies, both nationally (other cities in US) and internationally (US, Canada, others).	No.	R - Community Benefit District/Business Improvement District Impact Analysis
12/28/2020	Ron Willis	Caselli Partners LLC dba VIA MEDIA	Are current, updated internal OEWD reports and PowerPoint presentations available such as those cited in the 2012-2013 report?	Yes, all of this information can be found online via a Legistar legislation search.	R - Community Benefit District/Business Improvement District Impact Analysis
12/28/2020	Ron Willis	Caselli Partners LLC dba VIA MEDIA	Data sources cited in the 2012-2013 include DPW, SF Police Department, FBI, MuniServices, California State Board of Equalization, US Census Bureau, Dun & Bradstreet, and California EDD. Does OEWD prefer that the report include the same data sources? If so, from which of these sources does OEWD have current data on hand for use by the contractor?	OEWD prefers to utilize the same data sources and will work with the selected provider to get that data. In cases where there is no similar data available there will be a discussion with selected provider on how to address.	R - Community Benefit District/Business Improvement District Impact Analysis
12/28/2020	Ron Willis	Caselli Partners LLC dba VIA MEDIA	The cleanliness satisfaction evaluation from the 2012-2013 report relies on the "2010 San Francisco Street and Sidewalk Perception Study" from Fairbank, Maslin, Maulin, Metz & Associates. Is there a comparable current study report available? If not, and OEWD would like similar data included in the report, do you have guidance regarding the appropriate amount to budget for a subcontract to the same or an equivalent public policy opinion research firm?	OEWD is not aware of an updated study, but that does not mean it does not exist. Similar data should be included to provide a comparable metric. OEWD does not have guidance on an appropriate amount to budget.	R - Community Benefit District/Business Improvement District Impact Analysis
12/28/2020	Ron Willis	Caselli Partners LLC dba VIA MEDIA	The 2012-2013 report relies heavily on the 2012 CBD/BID Executive Director Survey to evaluate a number of program goals. Is there a current survey available, or is this data available in current CBD annual reports? If not, does OEWD want us to conduct or subcontract out a similar survey?	The survey, if done, would be replicated between the grantee and OEWD. Some of this data is available via CBD annual reports.	R - Community Benefit District/Business Improvement District Impact Analysis
12/28/2020	Ron Willis	Caselli Partners LLC dba VIA MEDIA	Does OEWD have current US Census Bureau American Community Survey data available?	The CBD Program Manager does not have this data available.	R - Community Benefit District/Business Improvement District Impact Analysis
12/18/2020	Jason McMonagle		Can a nonprofit propose a plan that involves getting jobs for their participants and provide job training/coaching to perform cleaning, public health, safety services?	Yes.	T - Public Space Improvement Projects
12/18/2020	Kasey Rios Asberry		What are the constraints on site selection? What is the budget size required for application to Program Area T?	We expect this pot of funds to be very competitive and plan to award fewer than 6 grants. Note that the emphasis is on organizations that can partner with the City to work in multiple public spaces around the city.	T - Public Space Improvement Projects
12/18/2020	Lorraine Lewis		Could this be for an individual/specific neighborhood for business attraction and retention. Or is this intended for a city-wide proposal?	The emphasis is on organizations that can partner with the City to work across multiple neighborhoods and public spaces.	T - Public Space Improvement Projects
12/18/2020	Raymond Gonzales		Does that include beautification & clean spaces?	Yes	T - Public Space Improvement Projects

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12/18/2020	Xinglu (Ashley) Mac		Question: Do we need to submit Appendix C: city grant terms (G-100)? We'll be applying under Program Area T - public space.	No, Appendix C is intended for reference only and should not be submitted with proposals. Appendix C is the boilerplate grant template which the City uses to draft grant agreements. This the City Grant Terms, which may be useful for applicants not familiar with the grant template.	T - Public Space Improvement Projects
12/18/2020	Xinglu (Ashley) Mac		So for application for Program Area T, do we need to be qualified as a bidder or supplier to be qualified for the grant?	No, you do not need to be a Bidder at the time of application. You do need to become a fully compliant Supplier by 10 days following notification of award (currently anticipated 2/19/2021). We do encourage you to begin this process now as it can take several weeks.	T - Public Space Improvement Projects
12/23/2020	Marlo Sandler	Civic Center Community Benefit District	Where do I get clarification on whether Letters of Support are required for Program Area T?	A requirement for letters of support is indicated under "Supplementary Questions and Requirements" for the relevant Program Area. Area T is not requesting letters of support.	T - Public Space Improvement Projects
12/18/2020	Lorraine Lewis	TL CBD	Could this be for a specific neighborhood (for TLCBD) for business attraction and retention for the Tenderloin. Or is this for something that is city-wide?	This is intended to be for the management of a citywide program.	U - Real Estate Case Management Services
12/18/2020	Crystal Le		Will proposals including subgrantees be considered?	Partnerships are encouraged.	W - Business Development and Technical Assistance Grant for Black Transgender and Gender Nonconforming Small Businesses and Entrepreneurs
12/18/2020	Marcel Davis		Can I apply for a grant for LGBTQ Trans Grant, if my non profit is in Contra Costa, if not any remedies?	There will be a need to partner with a San Francisco based organization that serves the target populations.	W - Business Development and Technical Assistance Grant for Black Transgender and Gender Nonconforming Small Businesses and Entrepreneurs
12/23/2020	Graham Nolan	Above Consulting, Inc.	As the maximum budget request is \$250,000, we were wondering if that is just the project operating cost or if it includes the mini grants for the business owners.	The budget allocation also includes mini grants to entrepreneurs and business owners.	W - Business Development and Technical Assistance Grant for Black Transgender and Gender Nonconforming Small Businesses and Entrepreneurs
12/18/2020	Desi Danganan		Is there an existing directory of local businesses + the services that they offer?	The current program is located at http://www.sfbizconnect.com/	AA - SF Biz Connect
12/16/2020	Brian Pelsoh	Ideo	We are interested in responding to project DD. Will OEWD staff be dedicated to this project, if so how many and at what percentage of time?	OEWD will work with the awardee(s) during the final scoping and negotiation process to determine and assign appropriate staffing needs for the project. Please feel free to submit/include any preferences that your team might have within your proposal.	DD - Human Centered Design/Innovation: Organizational Development Projects for Strategy + Planning
12/22/2020	Cian Mitsunaga	Schoolab	I attended your Bidder's Conference you hosted last Friday and found it very helpful. We are excited to respond to the RFP for Programs #DD and #EE. We have a few follow up questions: 1. List of Past Vendors. During the Bidder's Conference, you mentioned that we can ask for a list of previous vendors you have selected for past programs. Can you please send us the list of vendors you selected for past programs similar to #DD and #EE (ie., organizational development projects)?	OEWD has not directly awarded contracts for programs similar to areas DD and EE.	DD - Human-Centered Design/Innovation Organizational Development: Projects Strategy & Planning; EE - Human-Centered Design/Innovation Organizational Development Projects: Internal Training and Integration
12/22/2020	Cian Mitsunaga	Schoolab	Request for Referral. Our company has extensive expertise on the topic for programs #DD and #EE - human-centered design. However, as the project involves training your departments and stakeholders, we believe we would be able to provide even more effective training/facilitation if we were to partner on this project with an organization that already has a depth of understanding of your departments' needs and organization. Would it be possible for you to recommend 2-3 vendors you really enjoyed working with in the past - who has both delivered impactful results for you and has demonstrated a depth of understanding of your departments?	In order to prevent conflicts of interest, OEWD is unable to recommend potential partners.	DD - Human-Centered Design/Innovation Organizational Development: Projects Strategy & Planning; EE - Human-Centered Design/Innovation Organizational Development Projects: Internal Training and Integration
12/22/2020	Cian Mitsunaga	Schoolab	# of Applicants. Approximately how many applicants do you normally have on each program? Roughly how many applicants are you anticipating for programs #DD and #EE?	Program Areas DD and EE anticipate funding one to two applicants for each area. The number of anticipated applicants is unknown.	DD - Human-Centered Design/Innovation Organizational Development: Projects Strategy & Planning; EE - Human-Centered Design/Innovation Organizational Development Projects: Internal Training and Integration
12/15/2020	Chris Callandrillo	Episcopal Community Services of San Francisco	Is the Bidder's Conference mandatory?	No, the Bidders' Conference is not mandatory. The purpose is to assist applicants in determining the eligibility of proposed projects, completing the proposal package, and navigating City requirements. A recording of the meeting and all presentation materials will be posted to the OEWD website following the event at: www.owd.org/bid-opportunities/RFP-215	Administrative

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12/15/2020	Yuka Ioroi	Cassava	Hello may I know what this RFP is about? I couldn't get any info, or what the grants amount will be....?	We are releasing \$3.85 million dollars through this RFP, which will fund 31 different service areas. All of the services are summarized starting on page 9 of the RFP. Grant amounts range from \$15,000-\$575,000 depending on the services you are interested in providing. You can find all information about this RFP on the following website: https://oewd.org/bid-opportunities/RFP-215	Administrative
12/15/2020	Yuka Ioroi	Cassava	I own a restaurant in the Outer Richmond. I don't think our business qualifies for any of these?	No, you probably would not qualify. This RFP is primarily for nonprofit organizations (and, in limited cases, professional consultants and for-profit groups) that are interested in providing services to other neighborhoods, businesses and residents.	Administrative
12/18/2020	Anne Mawdsley		Are you requesting letters of support this year?	Yes, certain program areas require letters of support. Please consult each specific program area within the RFP to confirm whether letters of support are required for that area.	Administrative
12/18/2020	Antwon Webster		It is possible to get a copy of today's slides?	The Request for Proposals and Bidders' Conference PowerPoint slides have been posted here, along with various supporting documents: https://oewd.org/bid-opportunities/RFP-215#Documents	Administrative
12/18/2020	Antwon Webster		Chapter 14B Program: What is a Bid Discount? What is a rating bonus as well.	A bid discount is a downward adjustment in price applied to LBEs who are certified, at the time of bid, by the City and County of San Francisco LBE program to perform the work sought under the contract. A rating bonus is an upward adjustment in rating a proposal applied to LBEs who are certified, at the time of proposal, to perform the work sought under the contract.	Administrative
12/18/2020	Brian Pelsch		What is a rating bonus?	A rating bonus is an upward adjustment in rating a proposal applied to LBEs who are certified, at the time of proposal, to perform the work sought under the contract.	Administrative
12/18/2020	Candy-Marie Bickett		Forgive the repetition if this has already been asked but will this presentation be made available?	The Request for Proposals and Bidders' Conference PowerPoint slides have been posted here, along with various supporting documents: https://oewd.org/bid-opportunities/RFP-215#Documents	Administrative
12/18/2020	Candy-Marie Bickett		Are San Francisco nonprofit suppliers exempt from LBE requirements	On City contracts over \$10,000, the rating bonus applies. On contracts with a LBE subcontracting requirement, all Proposers bidding as a prime must meet LBE subcontracting requirements regardless of status. Chapter 14B does not apply to grants to nonprofit entities that provide service to the community.	Administrative
12/18/2020	Constance Cavallas		How can you confirm that you are an active supplier?	If you have your Supplier credentials, you should be able to check your status by logging into the Supplier portal. To confirm whether you are a Supplier, email sfcitypartnersupport@sfgov.org (or call 415-944-2442 between Monday to Friday, 8:30am to 5:00pm). If you need additional support, please feel free to contact us at oewd.procurement@sfgov.org .	Administrative
12/18/2020	Eddie Tang		Will we get a copy of this presentation?	The Request for Proposals and Bidders' Conference PowerPoint slides have been posted here, along with various supporting documents: https://oewd.org/bid-opportunities/RFP-215#Documents	Administrative
12/18/2020	Eddie Tang		Will I see the record of today's presentation through the link you provided?	Yes, the recording will be posted to the RFP 215 website by 12/31. The Request for Proposals and Bidders' Conference PowerPoint slides have been posted here, along with various supporting documents: https://oewd.org/bid-opportunities/RFP-215#Documents	Administrative
12/18/2020	Emma Yicheng Wu		If there are interests to apply for multiple grant areas, are there any requirements we should look out for?	Please submit distinct proposals for each program area you are interested in applying for, and ensure you carefully review the minimum qualifications to ensure you are qualified. Additionally, you may submit multiple proposals to the same area. Example: If the program area, has a cap of \$25,000 per budget ask, but you have two different ideas for how to approach that particular program or project, you may submit two distinct proposals for \$25,000. Please do not submit one comprehensive proposal of \$50,000.	Administrative
12/18/2020	Griffin Jones		Wondering: Why is Bayview Hunters Point not included in this RFP?	While this RFP does not include Bayview Hunters Point-specific program areas, OEWD welcomes proposals from those interested in providing services in Bayview Hunters Point - or any other neighborhoods not specifically identified within the neighborhood strategies - under any of the citywide strategies.	Administrative
12/18/2020	Griffin Jones		Do we have to apply to be a bidder BEFORE applying for funding?	No, you do not need to be a bidder at the time of application. You do need to become a fully compliant Supplier by 10 days following notification of award (currently anticipated 2/19/2021). We do encourage you to begin this process now as it can take several weeks. If you have any challenges in navigating that process, you are encouraged to contact Supplier Support (email sfcitypartnersupport@sfgov.org , or call 415-944-2442 between Monday to Friday, 8:30am to 5:00pm). If you need additional support, feel free to contact us at oewd.procurement@sfgov.org .	Administrative
12/18/2020	Griffin Jones		Who has received these funds in the past?	Please be specific on the program area(s) you are interested in. We are happy to provide you with a list of existing grantees, where applicable.	Administrative

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12/18/2020	Griffin Jones		I work for the Bay View Black Newspaper. Cost reimbursement basically sounds like you have to already HAVE the money? Isn't this exclusive to poorer orgs?	Generally, City grants are cost reimbursement as a standard practice. OEWD does negotiate a variety of budget models (including deliverables or hourly rates as appropriate) and may, in limited cases, provide advances for portions of the funding award. Some programs explicitly require a specific amount of working capital, which would be difficult for smaller/less resourced organizations to administer. These organizations may elect to identify a fiscal sponsor or partner with other organizations that may have the capacity to float up-front program costs.	Administrative
12/18/2020	Jay Lee		I was wondering where to look up the definitions for some of the terms not specifically defined in this RFP - for example, how is "small business" defined? For example, I couldn't find the definition of "small business" in the RFP, and that term is used generally throughout the RFP and in many of the program areas?	A small business as defined by the Small Business Administration (SBA) is a business with 100 or fewer employees.	Administrative
12/18/2020	Jessica Mataka		If the nonprofit has filed for its 501c3 but has not yet received it, can they still apply for the RFQ	No, active 501c3 nonprofit status is a prerequisite for applying to RFP 215 as a nonprofit. Organizations with pending 501c3 status may apply as the Program Lead under a fiscal agent, who would officially submit the application, serve as Lead Applicant, and hold the contractual obligation.	Administrative
12/18/2020	John Weiss		Hi, Would be super-helpful if you could put into chat a direct link to the PDF. But I understand that might be distracting. Would be great to get link to the slides. It's easier to skim than the RFP, easier to read. Thx!	The Request for Proposals and Bidders' Conference PowerPoint slides have been posted here, along with various supporting documents: https://oewd.org/bid-opportunities/RFP-215#Documents	Administrative
12/18/2020	Marcel Davis		What if my sole proprietorship is still pending with the IRS can I still apply?	We would recommend against applying on your own, as awards may be rescinded if you are not compliant by the time funding recommendations are determined. Entities with pending IRS status may apply as the Program Lead under a fiscal agent, who would officially submit the application, serve as Lead Applicant, and hold the contractual obligation.	Administrative
12/18/2020	Meredith Winner	Paint the Void / BUILDING 180	We have applied for non-profit status for Paint The Void (Non-profit name Art For Civil Discourse), however, our application is still pending. Are we still able to apply as a non-profit even if we do number have our tax ID?	No, active 501c3 nonprofit status is a prerequisite for applying to RFP 215 as a nonprofit. Organizations with pending 501c3 status may apply as the Program Lead under a fiscal agent, who would officially submit the application, serve as Lead Applicant, and hold the contractual obligation.	Administrative
12/18/2020	Russel Morine		Are all the grants cost reimbursement?	Generally, City grants are cost reimbursement as a standard practice. OEWD does negotiate a variety of budget models (including deliverables or hourly rates as appropriate) and may, in limited cases, provide advances for portions of the grant award. Please carefully review the program areas as some programs explicitly state that resulting funding awards will require a specific amount of working capital.	Administrative
12/18/2020	Tom Camerato	Management Development Systems	Do you know if I am required to submit RFP #215 or do I have another year? It looks like I filed RFP #214 on April 9 th , 2020	No, SBDC Consulting is not one of the program areas included in this procurement, so proposals are not needed at this time. You are welcome to review RFP 215 to determine whether there are other program areas you would like to apply to.	Administrative
12/18/2020	William Ryland		Is there an available list of past or current grantees under these program areas? Any other suggestions for locating and contacting potential partners for a collaborative proposal?	We can certainly share information on current or recent grantees; please confirm which program area(s) you are interested in and we can provide that information to you. A few of the strategies in this RFP are brand new. Please contact us either through the online form or by emailing us at oewd.procurement@sfgov.org and let us know which specific area(s) you're interested in seeing the existing suppliers or providers for.	Administrative
12/18/2020	William Ryland	The Bar Association of San Francisco	Our organization is very interested in forming a partnership with another organization to develop a proposal and provide services in the community. We think reviewing a list of current and past grantees for some of the specific projects included in the RFP would be a good place to start our outreach to potential partners. In that spirit, would you share a list of current and past grantees for the following opportunities: Calle 24 Latino Cultural District Economic Vitality (L); Black/Transgender/Gender Non-Conforming Small Businesses (W); Human Centered Design/Innovation: Organizational Development Projects for Youth, Education, and Opportunity (CC); Human Centered Design/Innovation: Organizational Development Projects for Strategy + Planning (DD); Human Centered Design/Innovation: Organizational Development Projects for Internal Training + Integration (EE); Excelsior Small Business Support & Neighborhood Improvement Projects (H); Lower Fillmore Small Business TA and Neighborhood Support (I); Community Benefit District/Business Improvement District Organizational Support (Q); Commercial Loans – Revolving Loan Fund (S). Thanks again for the informational session today and thanks in advance for your help identifying current and past grantees for the above project -- assuming they aren't brand new grant programs.	We will post the current/recent list of organizations that have provided services by 1/4/2021.	Administrative
12/18/2020	Xinglu (Ashley) Mac		What's the difference between a supplier and a bidder?	The first step to begin working with the City is to become a Registered Bidder. After that, you can then advance your status to become an Approved Supplier, which allows you to be fully awarded City grants and contracts. Information on how to do this is available here: https://sfcitypartner.sfgov.org/pages/become-a-supplier.aspx If you need additional support, please get in touch with our team at oewd.procurement@sfgov.org	Administrative

Date Received	Name	Organization	Question	Response	Program Areas
12/21/2020	Anne Palermo	San Francisco Parks Alliance	Can the same organization submit more than one application - either in separate categories or the same category?	Yes, the same organization can submit more than one application, either in separate categories or the same category. However, separate applications must be submitted for each proposed project.	Administrative
12/21/2020	Linda Becker	SFMade	How do I verify I have our right supplier number? In the past we have used a "vendor" number (83765). Is this the same thing? 2. How do I know if we are certified as a San Francisco Local Business Enterprise (LBE)?	"Supplier" numbers have replaced "vendor" numbers. To confirm whether you are a Supplier, email sfcitypartnersupport@sfgov.org (or call 415-944-2442 between Monday to Friday, 8:30am to 5:00pm). If you have applied for Local Business Enterprise (LBE) certification and are unsure of your application status, email lbecert@sfgov.org or call 415-581-2310.	Administrative
12/22/2020	Charity Espiritu	Renaissance Entrepreneurship Center	We would like to request a copy of the list or current providers/grantees for the programs: J - Lower Fillmore Corridor Support; P - SF Shines Storefront Improvement; Y - D&R Biz Dev; Z - FashionSF; AA - SF Biz Connect	We will post the current/recent list of organizations that have provided services by 1/4/2021.	Administrative
12/22/2020	Francisco Da Costa	Southeast Sector Community Development Corporation	Please send the application. Southeast Sector Community Development Corporation. I have submitted an entire package before. Lease start year 2018 to 2022. Yearly rent \$3000 a year. Address 5021 Third Street.	Applications to RFP 215 must be submitted via the online application available at https://oewdprocurement.tfaforms.net/f/RFP215application .	Administrative
12/22/2020	Maggie Weis	The Portola Neighborhood Association	Is there a limit on the number of overall applications we submit? Do multiple applications dilute opportunities to win awards? That is, can one organization win more than 1 award?	No, there is no limit on the number of overall applications you can submit. Yes, one organization can win more than one award. Please note that the department does weigh organizational capacity as a factor during the final awards process.	Administrative
12/22/2020	Maggie Weis	The Portola Neighborhood Association	If there is only one award available for a particular category, does this mean that OEWD already has a recipient in mind?	RFP 215 is a competitive procurement and any interested applicants can apply. If one award is available, that means that OEWD does not intend to award funding to more than one proposal.	Administrative
12/22/2020	Maggie Weis	The Portola Neighborhood Association	After the award recipients are announced, will there be a general list of all the recipients and the awards they received? Will this be a public record and, if so, will it be published and/or how can we access this information? [We would like to use such a list as a resource going forward...e.g., the award for an agency that assists black/transgender businesses entrepreneurs.]	Yes, the list of awarded applicants is public information and OEWD will make award information available to any interested parties. We have not yet determined the format for providing the information but updates on the awards process will be posted to the RFP 215 website. Proposal packets are not public record until a grant or contract is executed, unless authorized by the applicant.	Administrative
12/23/2020	Graham Nolan	Above Consulting, Inc.	We are unsure if we are currently LBE compliant and are wondering if that is just simply the business license?	Fulfilling LBE program requirements is determined after proposals are submitted and the required CMD forms are reviewed (see CMD Attachment 2. Requirements for Architecture, Engineering and Professional Services available at https://sfgov.org/cmd/important-forms .) LBE requirements are separate from "business license" requirements. To the extent the question seeks to confirm whether or not the proposer is a certified LBE, that status, may be confirmed by contacting the CMD 14B Certification Unit at lbecert@sfgov.org .	Administrative
12/23/2020	Marlo Sandler	Civic Center Community Benefit District	Section 1 has a character limit of 4,000 characters, but the specific questions posed within Section 1 also have their own character count limits and total up to be greater than the 4,000 character limit for the section. Shall we assume that regardless of the characters used to address specific questions that the total character limit for Section 1 is 4,000 characters?	Appendix A has been corrected to remove the conflicting character limits. You will find a revised version at the following location: https://oewd.org/bid-opportunities/RFP-215#Documents	Administrative
12/23/2020	Marlo Sandler	Civic Center Community Benefit District	Same question re: Section 2. Despite the stated 4,000 character limit, each of the questions 1-6 listed under the Section 2 heading has character limits ranging from 1,000-5,000 characters. Please clarify character limits and confirm that the total number of characters for Section 2 should not exceed 4,000?	Appendix A has been corrected to remove the conflicting character limits. You will find a revised version at the following location: https://oewd.org/bid-opportunities/RFP-215#Documents	Administrative
12/28/2020	Fran Martin	Visitacion Valley Greenway GOAL (Growing Outdoors and Learning)	Also, is there someone I could speak to at OEWD once I begin writing the proposal? I do not anticipate needing to do so, but just in case.	The deadline for general administrative and specific program area questions is Monday, December 28, 2020, 5pm. Technical questions about the application process and materials can be submitted via email to oewd.procurement@sfgov.org until Tuesday, January 12, 2021, 5pm.	Administrative
12/28/2020	Graham Nolan	Above Consulting, Inc.	How is our compliance determined as we have been trying to be compliant with 12B and LBE.	For details on how to comply with 12B, visit https://sfgov.org/cmd/how-comply or contact CMD.EqualBenefits@SFGov.org or 415-581-2310. To confirm whether or not the proposer is a certified LBE, that status may be confirmed by contacting the CMD 14B Certification Unit at lbecert@sfgov.org .	Administrative