

OEWD Request for Proposals #219 - Question and Answer Log (First Posting)

| Date Question Submitted | Name             | Organization              | Question   | Program Area or Administrative?                                | Response   |
|-------------------------|------------------|---------------------------|--|--|--|
| 12/9/2021               | Xiochitl Frausto | Calle 24                  | Do we need to include all orgs and fiscal sponsors information in the application?   | Administrative   | Generally, yes. The Fiscal Agent needs to be the lead applicant in the proposal, and will be the entity that enters into the contractual agreement with the City. Partner organizations should also be listed in the proposal, and the experience and qualifications of each member of the project team should be detailed in the proposal. If you have positions that are not yet hired, please detail the job duties and anticipated timeline for hiring in your proposal. If you are still procuring for some of your partners, please provide information on where you are in the procurement process. |
| 12/9/2021               | Xiochitl Frausto | Calle 24                  | Do you prefer that we give detailed budget per collaborator or one main budget?  | Administrative   | Please provide one overall budget request (per proposal). We do not need detailed budget information for each of your proposed subgrantees, but please describe what each partner will be expected to do in your budget narrative.   |
| 12/9/2021               | Sandra Collins   | MEDA                      | Can we apply for funding if our construction projects are already underway?  | C - Mission Arts and Culture - Infrastructure for New Building | Funding in program area C is for infrastructure (one-time vs. ongoing costs, related to opening the new facility) and are not restricted to construction. OEWD is required to follow City and State prevailing wage and bidding requirements. The Program Manager will use the information submitted in the application, including the project budget, to work with the successful applicant to negotiate a scope that aligns with the stage of their project and the program area goals.  |
| 12/9/2021               | Sandra Collins   | MEDA                      | Can non profit developer who does cultural placekeeping be a lead grantee and subcontract out to a cultural organization tenant?   | C - Mission Arts and Culture - Infrastructure for New Building | The applicant should not be the developer, it should be the nonprofit that will be operating the new facility.   |
| 12/17/2021 4:18pm       | Pooja Rajani     | En2action                 | Will OEWD provide the organization with a list of food providers or will the organization need to curate that on their own?  | E - District 10 Food Convening and Coordination Support        | <i>This question will be responded to on the log posted 12/28/2021.</i>  |
| 12/17/2021 4:18pm       | Pooja Rajani     | En2action                 | Will OEWD or the food providers provide a list of clients that they serve?   | E - District 10 Food Convening and Coordination Support        | <i>This question will be responded to on the log posted 12/28/2021.</i>  |
| 12/17/2021 4:18pm       | Pooja Rajani     | En2action                 | One of the requirements for the application is, "Evidence of valid health permit and/or current health inspection status from the Environmental Health Division of the San Francisco Department of Public Health (SFDPH) for each vendor named in the proposal and intended to be used for fulfilling the services of this Solicitation" What does that mean? Does the organization applying need to have a valid health permit? | E - District 10 Food Convening and Coordination Support        | <i>This question will be responded to on the log posted 12/28/2021.</i>  |
| 12/9/2021               | Michael Steiner  | Steiner Architecture      | Can you confirm if non-profits can subcontract Design Services to prequalified for-profit Architects? Currently reference Appendix C: City Grant Terms (Form G-100) Article 13/Appendix E indicates subcontractors are not permitted.  | G - SFShines Design Services                                   | Yes, nonprofits can subcontract with for-profit architects. If subcontractors are named in the proposal, they can be approved and language in the G-100 will be adjusted.  |
| 12/9/2021               | Alison Chan      | Self Help for the Elderly | For program area J, under the scope #4, to develop a public facing application portal, does it mean the grantee will need to develop a software or Cloud portal for grant application? Does the funding amount \$200,000 including the funding that will be issued to small businesses?  | J - Small Business Grant Program Administrative Support        | In terms of part 1 to this question, support for a database can be included as a cost, yes. It could be a website, it does not have to be anything complicated, but we are looking to see what proposals come in. The \$200k amount covers the administrative functions described in the scope of work.  |
| 12/17/2021 3:17pm       | Xochitl Frausto  | Calle 24                  | Is there an expectation of helping business owners to build their own capacity by assisting them with internal accounting controls, offering financial management tips and advice, and suggesting marketing strategies and advice on how to streamline their fiscal and administrative procedures?   | K - Small Business Grants Payment Administrative Support       | <i>This question will be responded to on the log posted 12/28/2021.</i>  |

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| 12/17/2021 3:17pm       | Xochitl Frausto | Calle 24                  | <b>In the requirement to provide “tax documentation to the business owners,” please clarify what specific form(s) of tax documentation this refers to.</b>                                       | K - Small Business Grants Payment Administrative Support  | <i>This question will be responded to on the log posted 12/28/2021.</i>   |
| 12/9/2021               | Sandra Collins  | MEDA                      | <b>Can subgrantee which is run by a City appointed commissioner , apply or act as a partner to a lead agency?</b>  | R - Calle 24 Latino Cultural District Economic Vitality Services  | <i>This question will be responded to on the log posted 12/28/2021.</i>   |
| 12/9/2021               | Alison Chan     | Self Help for the Elderly | <b>Is there any existing grantee for Program Area U &amp; V?</b>   | U (Richmond Commercial Corridors Economic Vitality) & V (Sunset Commercial Corridors Economic Vitality) | Yes, so we do currently have some partners for these areas, but the funding through this RFP is new funding and we are seeking additional partners to support this work.  |
| 12/9/2021               | Desi Danganan   | Kultivate Labs            | <b>There are several activities listed in the grant such as Partnerships, Biz Outreach, Attraction, and Referrals, Grants, and Programming &amp; Marketing. Which is more important to OEWD?</b> | W - Tenderloin and Mid-Market Economic Vitality Services  | We want to see proposals that leverage the work already happening in the community. That is why we include a suite of services, so that it can be tailored based on what's needed, and what's available with regard to needs identified by existing partners on the ground. Proposals do not need to address all possible activities. |
| 12/9/2021               | Desi Danganan   | Kultivate Labs            | <b>Does the campaign have to encompass both TL and Mid-Market-or can it just be one area?</b>  | X - Tenderloin and Mid-Market Marketing Campaign  | We'd like to see both areas highlighted. The intent of the program area is to attract people to the area, who can visit the small businesses in and around the surrounding neighborhoods. Part of it could be one neighborhood-specific campaign, but a key goal is that people are coming to dine and shop in the general area.      |