



January 17, 2017

Re: Letter of collaboration with [REDACTED] in response to OEWD RFP 121

To Whom It May Concern;

[REDACTED] is pleased to work with [REDACTED] to build and refine training to help ICT workers take full advantage of the robust gig economy, which is uniquely valuable to them. We understand that gig work is a tremendous opportunity for entry level ICT workers because it provides them with essential work experience, builds their confidence and builds the qualifications they need to advance in well-paying, upwardly mobile tech careers. At the same time, taking full advantage of the gig economy, rather than having the gig economy take advantage of workers, requires developing specific skills, knowledge and tactics. We are convinced there is no better partner than [REDACTED] to develop and deliver quality training in this emerging, high impact domain.

In this collaboration, [REDACTED] commits to the following activities at minimum:

- Work with [REDACTED] to identify and vet relevant ICT providers in San Francisco.
- Share learnings and data pertaining to ICT gig work that supports program design of industry-specific gig trainings in San Francisco.
- Work with [REDACTED] in identifying new ICT gig platforms and project-based work channels.
- Jointly publicize and educate workforce development providers and policy makers on ICT and the gig economy.
- Deliver pilot training programs to [REDACTED] graduates from both San Francisco and the East Bay.

[REDACTED] has been helping students begin well-paying, upwardly global tech careers since 1999. [REDACTED] is excited to work with [REDACTED] on this important, high-impact project.

Sincerely:

