



MEMORANDUM

TO: Members of the Workforce Investment San Francisco Board
FROM: Michael Carr, Director of Workforce Development, OEWD
DATE: March 6, 2017
RE: RFP 121 Workforce Services Recommendations for Funding

Background:

After reviewing RFP 121 strategy with the Workforce Investment San Francisco (WISF) Board and current providers, OEWD released the RFP in December of 2016 and closed RFP 121 on January 19, 2017. Awards were announced on February 21, 2017, with contracts to begin in July 2017. The RFP solicited proposals from single organizations or collaboration partnerships that provide data driven, customer centered, high quality services for jobseekers and the local business community. Eight (8) specific program areas are described in detail in the RFP and cover a comprehensive array of services for adults, young adults, and businesses. It is anticipated that this RFP will guide grant decisions through the next three (3) years.

In this RFP, OEWD prioritizes:

- Services for San Francisco residents who face barriers to employment and/or are adversely affected by the local economic conditions, including low-income individuals, IPO participants, and persons on public assistance.
- Models that prepare incumbent workers who may benefit from additional skills attainment that would lead to higher paying jobs and improved economic self-sufficiency.
- System alignment with workforce partners including other City Departments and Educational Institutions
- Coordination among funded system providers
- Evidence-based program models proven to produce successful outcomes

The RFP will be funded through a combination of Federal sources (Workforce Innovation and Opportunity Act, Community Development Block Grants) and City sources (OEWD General Funds, SF County Transportation Authority Funds).

OEWD received over a hundred proposals in response to the RFP. Sixty-nine (69) different agencies applied, and OEWD plans to fund a total of fifty-seven (57) contracts. A total of \$35.2 million was requested.

Review and Scoring:

To verify that proposals have met all the requirements to be considered, Proposal Review Panels conducted reviewing and scoring sessions from January 23 to February 3, 2017. Proposal Review Panels were comprised of OEWD staff and staff from other departments with expertise in the program area being reviewed. All proposals submitted by eligible organizations were evaluated using a scoring guide corresponding to the questions posed in the RFP. Following scoring, panels engaged in a facilitated review to rank proposals in each program area.

Current providers were evaluated as an organization and as a provider within their current program area and reviewer scores were averaged and incorporated into the ranking of proposals. Once ranked, senior OEWD staff finalized funding recommendations based on budget, neighborhood need, strategy, and provider capacity. RFP 121 recommendations are sent to oversight boards (WISF, CCCD) for final approval.

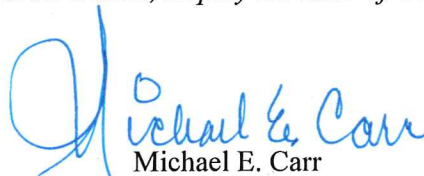
Funding Recommendations:

Current Provider	Organization Name	Additional Information
Comprehensive Access Point		
Yes	Goodwill	
Neighborhood Access Point		
Yes*	Central City Hospitality House	Tenderloin/Mid-Market
Yes	FACES SF	Visitacion Valley
Yes	Mission Economic Development Agency	Mission
Yes	Self-Help for the Elderly	Chinatown
Yes	Success Center	Western Addition/Fillmore
Yes	Young Community Developers	Bayview/Hunters Point
Specialized Access Points		
No	America Works	Formerly Incarcerated
Yes	Chinese for Affirmative Action	English-limited
Yes	Swords to Plowshares	Veterans
Yes	Upwardly Global	Immigrant
Yes	Toolworks	Disabled – Coordinator
Yes	Positive Resource Center	Disabled
No	The Arc of San Francisco	Disabled
Business Coordinators		
Yes	Manpower	End Use First Source
Yes*	FACES SF	SFO First Source
Construction Sector (CityBuild)		
	TBD	Sector Coordinator
Yes	City College of San Francisco	Occupational Skills Trainer
Yes	Charity Cultural Services	Career Development
Yes	Young Community Developers	Career Development
Information and Communications Technology Sector (TechSF)		
Yes	Bay Area Video Coalition	Sector Coordinator, OST & Bridge
Yes*	Mission Economic Development Agency	Sector Bridge
Yes	City College of San Francisco	Occupational Skills Trainer
No	Galvanize	Occupational Skills Trainer

Hospitality Sector		
Yes	Self-Help for the Elderly	Sector Coordinator & OST
Yes	Charity Cultural Services	Occupational Skills Trainer
Yes	Community Housing Partnership	Occupational Skills Trainer
Yes	Episcopal Community Services	Occupational Skills Trainer
Yes	Mission Language and Vocational School	Occupational Skills Trainer
Yes*	Toolworks	Occupational Skills Trainer
Healthcare Sector		
Yes	Jewish Vocational Services	Sector Coordinator & OST
Yes*	City College of San Francisco	Sector Bridge
Yes	Arriba Juntos	Occupational Skills Trainer
Yes	HomeBridge, Inc.	Occupational Skills Trainer
Yes	Mission Language and Vocational School	Occupational Skills Trainer
Yes	Self-Help for the Elderly	Occupational Skills Trainer
Young Adult Access Points		
Yes	Community Youth Center	
No	Enterprise for High School Students	
Yes	Larkin Street Youth Services	
No	New Door Ventures	
Reconnecting All through Multiple Pathways (RAMP)		
No	Bayview YMCA	
Yes	San Francisco Conservation Corp	
Young Adult Subsidized Employment		
No	Bay Area Community Research Center	
Yes*	Success Center	
No	Urban Services YMCA	
Job Readiness Services		
Yes*	Central City Hospitality House	
Yes*	Community Housing Partnership	
Yes*	Compass Family Services	
Yes*	Five Keys Charter School	
Yes*	Mujeres Unidas y Activas	
Yes*	SF LGBT Center	
Pilots		
No	Samaschool	Gig Workers
No	The Arc San Francisco	Retention

*Previous program provider, but new program area/service

Originated by Katherine Daniel, Deputy Director of Workforce Development



Michael E. Carr

Director, OEWD Workforce Development Division