



Workforce Investment San Francisco

Executive Committee

February 19, 2021

ECONOMIC INDICATORS

SF Unadjusted Unemployment Rate		
SF County	Unemployment	Rate
Dec 2019	11,300	1.90%
Jan 2020	13,400	2.30%
Feb 2020	13,200	2.20%
Mar 2020	17,500	3.00%
Apr 2020	69,400	12.60%
May 2020	69,400	12.60%
Jun 2020	71,100	12.50%
Jul 2020	62,700	10.90%
Aug 2020	49,800	8.80%
Sep 2020	47,500	8.40%
Oct 2020	40,100	6.90%
Nov 2020	32,400	5.70%
Dec 2020	36,300	6.40%

Source: California EDD, US Bureau of Labor Statistics

ECONOMIC INDICATORS

Change in Area Employment Since February 2020 by Industry SF Metro District (SF + San Mateo Counties)

Industry	February 2020	December 2020	Change Since Feb	% Change Since Feb
Professional & Business Services	213,700	213,700	0	0.0%
Trade, Transportation & Utilities	152,700	141,000	-11,700	-7.7%
Retail Trade	77,000	74,800	-2,200	-2.9%
Leisure & Hospitality	147,900	92,900	-55,000	-37.2%
Hotels and Other Accommodation	26,300	16,100	-10,200	-38.8%
Restaurants	82,200	48,100	-34,100	-41.5%
Arts, Entertainment & Recreation	20,700	14,600	-6,100	-29.5%
Educational & Health Services	150,200	140,700	-9,500	-6.3%
Technology	156,400	143,700	-12,700	-8.1%
Financial Activities	86,900	89,600	2,700	3.1%
Construction	41,800	39,200	-2,600	-6.2%
Manufacturing	38,700	35,900	-2,800	-7.2%
Government	132,300	121,100	-11,200	-8.5%
Nonprofits & Personal Services	72,200	66,000	-6,200	-8.6%
Personal & Laundry Services	14,900	13,700	-1,200	-8.1%
Nonprofits	20,600	16,400	-4,200	-20.4%
Total	1,192,800	1,083,800	-109,000	-9.1%

Source: [California EDD, US Current Employment Statistics](#)

OEWD RFP 122 - "BUILDING BACK STRONGER"

City and County of San Francisco



Request for Proposals (RFP) #122

"Building Back Stronger":

Workforce Services Grants

And Funding to Support the Black Community

Issued by:	Office of Economic and Workforce Development (OEWD)
Date issued:	Tuesday, February 9, 2021
Proposals due:	Friday, March 31, 2021 by 5:00 P.M. Only Online Submissions will be accepted in accordance with public health and accessibility guidelines.
Questions about this RFP?	Submit questions online at: https://oewdprocurement.tfaforms.net/f/RFP122questions -or- Email: oewd.procurement@sfgov.org

OEWD will host an optional **Bidders Conference** to assist applicants in determining the eligibility of proposed projects, completing the proposal package, and navigating City requirements on:

DATE & TIME: Tuesday, February 23, 2021, 3:30 P.M. - 6:00 P.M.

Please register for the Bidders Conference using the following Zoom meeting Link:

[RFP 122 Bidders Conference – February 23, 2021](#)

This event will be conducted remotely, in accordance with public health and accessibility guidelines. The event will include captioning. If you need language translation services to participate in this event, please email oewd.procurement@sfgov.org three (3) days prior to the event. All presentation materials will be posted to the OEWD website following the event at:

www.oewd.org/bid-opportunities/RFP-122

Need the RFP or application materials in alternative formats for persons with disabilities? Please email oewd.procurement@sfgov.org or call TDD/ TTY 800-735-2929 / 711 (CRS)

Proclamation

City and County of San Francisco

WHEREAS, The City and County of San Francisco is proud to celebrate Black History Month and in doing so is pleased to pay tribute to the late Dr. Espanola Jackson who was a local hero and pioneer in the City's civil rights movement; and

WHEREAS, Dr. Jackson was a champion for human rights advocacy and worked tirelessly with the San Francisco Human Rights Commission toward ensuring that people of color were treated with dignity and respect; and

WHEREAS, The San Francisco Human Rights Commission bestowed its inaugural "HERO" Legacy Award to Dr. Jackson in 2012 in recognition of her life-time achievement and outstanding contributions to human rights advocacy; and

WHEREAS, Dr. Jackson was known as "Mother Jackson" in her beloved Bayview Hunters Point and Visitation Valley communities, Dr. Jackson was also a prominent community leader whose wealth of knowledge, wisdom and history motivated other civic leaders to be accountable by challenging them to do the work they were entrusted to perform on behalf of the people of San Francisco; and

WHEREAS, Dr. Jackson served on the San Francisco Redevelopment Joint Housing Committee and continued to fight for affordable housing. Dr. Jackson was instrumental in building the Southeast Community Facility, one of the largest San Francisco City College branches and was committed to the fight for educational and training opportunities for children and adults in District 10; and

WHEREAS, Dr. Jackson was a member of the San Francisco Jewish Committee and the Conference on Religion, Race, and Social Concerns, she conducted outreach work for the senior community and served on the Model Cities Health and Welfare Task Force and helped form the California Association for Health Education Employment and Dignity; and

WHEREAS, Dr. Jackson was born on this day, February 9, 1933, it is with great respect that the San Francisco Human Rights Commission as a part of its regular meeting and in conjunction with Black History Month is proud to honor and acknowledge her legacy; now

THEREFORE BE IT RESOLVED, that I, Edwin M. Lee, Mayor of the City and County of San Francisco, in recognition of her outstanding service to the people of the City of San Francisco do hereby proclaim February 09, 2017 as...

DR. ESPANOLA JACKSON

DAY

In San Francisco!



IN WITNESS WHEREOF, I have hereunto set my hand and caused the Seal of the City and County of San Francisco to be affixed.


Edwin M. Lee
Mayor



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Dr. Espanola Jackson



RFP PROGRAM AREAS - \$28.1 MILLION TOTAL

[Area A: Adult Workforce Services \(pg. 23\)](#)

Adult Workforce Services support adult job seekers and employers with accessing San Francisco's workforce system. These services include a centralized workforce system coordinator, as well as neighborhood-based and population-based specialized job centers. These programs are open to **nonprofit applicants**.

Program Area(s)	Maximum Budget Request (Per Grant)	Anticipated # of Awards	Page #
A1: Comprehensive Job Center	\$1,000,000	1	31
A2: Neighborhood Job Centers	\$1,000,000	7-12	43
A3: Specialized Job Centers	A3.1: Reentry Services	1-2	49
	A3.2: Veterans Services	1	
	A3.3: Disability Services	1-2	
	A3.4: Other	2-5	
A4: Disability Services Coordinator	\$300,000	1	58

[Area B: Young Adult Workforce Services \(pg. 67\)](#)

Young Adult Workforce Services are tailored to support young adults, aged 16-24, with navigating career pathways. These programs are open to **nonprofit applicants**.

Program Area(s)	Maximum Budget Request (Per Grant)	Anticipated # of Awards	Page #
B1: Young Adult Job Center	\$300,000	5-8	76
B2: RAMP-SF	\$400,000	1	82
B3: Young Adult Subsidized Employment Program	\$600,000	1-4	87

RFP PROGRAM AREAS - \$28.1 MILLION TOTAL

[Area C: Sector Workforce Programs \(pg. 94\)](#)

Sector Workforce Programs are services that focus on training job seekers for in-demand careers in key industries in San Francisco. These programs are open to **nonprofit applicants**.

Program Area(s)		Maximum Budget Request (Per Grant)	Anticipated # of Awards	Page #	
C1: TechSF	C1.1 TechSF Sector Coordinator	\$600,000	1	103	
	C1.2 TechSF Occupational Skills Training	\$600,000	4-8	111	
	C1.3 TechSF On-Ramps	\$200,000	1-3	120	
C2: Health Care	C2.1 Health Care Coordinator	\$600,000	1	126	
	C2.2 Health Care Occupational Skills Training	\$450,000	5-8	134	
C3: Hospitality	C3.1 Hospitality Worker Displacement Coordinator	\$625,000	1-2	142	
C4: CityBuild	C4.1 Construction Sector Coordinator	\$1,000,000	1	152	
	C4.2 Construction Occupational Skills Training	C4.2a: CityBuild Academy OST Provider - Educational	\$500,000	1	159
		C4.2b: CityBuild OST Provider - MC3 (Multi-Craft Core Curriculum)	\$150,000	1	164
		C4.2c: CityBuild OST Provider - Specialized Trade Instruction	\$300,000	1-3	168
		C4.2d: CityBuild Pro - Professional Services OST	\$250,000	1-2	172
	C4.3: Construction Career Development Services - Retention	\$250,000	1-2	178	
	C4.4: CityBuild On-Ramps	C4.4a: CityBuild On-Ramps – High School Program	\$200,000	1	184
C4.4b: CityBuild On-Ramps – GED Attainment Support		\$200,000	1	188	
C4.4c: Construction On-Ramps – Violence Prevention		\$150,000	1-2	192	
C5: Emerging Industries	C5.1 CityDrive	\$300,000	1	196	
	C5.2: Advanced Manufacturing	\$250,000	1	203	
	C5.3: Pilot Occupational Skills Training	\$300,000	2-5	209	

[Area D: Pilot Programs \(pg. 216\)](#)

Pilot Programs invite proposals for creative solutions to address critical needs in the workforce system. These programs are open to **nonprofit applicants**.

Program Areas	Maximum Budget Request (Per Grant)	Anticipated # of Awards	Page #
D1: Equity Pilots	\$250,000	2-6	216
D2: Economic Recovery Pilots	\$300,000	2-5	219

[Area E: Business Services \(pg. 224\)](#)

The First Source Job Seeker Coordinator will support OEWD's implementation of the First Source Hiring Program to connect qualified local job seekers with entry level positions. This program is open to **nonprofit applicants**.

Program Area	Maximum Budget Request (Per Grant)	Anticipated # of Awards	Page #
E1: First Source Job Seeker Coordinator	\$350,000	1-3	224

[Area F: Workforce System Enhancements \(pg. 228\)](#)

Workforce System Enhancement services are City-facing contractual services that support the sustainability and efficiency of the workforce system. These programs are open to **nonprofit and for-profit applicants**.

Program Area	Contract Amount Not to Exceed (NTE)	Anticipated # of Awards	Page #
F1: IT Database Maintenance	\$300,000	1	228
F2: Independent Evaluator	\$300,000	1	232
F3: One Stop Operator	\$200,000	1	235

EMPLOYMENT EQUITY & THE BCIF

OEWD RFP 122

Principles of Employment Equity

Employment Equity ensures that OEWD's programs and services do not disadvantage or limit access, training, or employment opportunities based on race, ethnicity, gender identity, housing status, age, disability, sexual orientation, immigration status, country of origin, language, or justice system involvement.

We acknowledge the intersectionality of each of these characteristics, particularly race and the continuing legacy of anti-Black racism, which disproportionately affects access and opportunity for each of these groups.

OEWD is committed to addressing our responsibility to advance workforce equity through our programs and services by changing the beliefs, policies, institutions, and systems that have limited employment and career success for too many San Franciscans.

Every resident of San Francisco deserves the opportunity to achieve employment and economic success. Our goal is to help develop a skilled and equipped workforce that reflects the diversity and assets of all of the City's residents.

Our Principles of Employment Equity seek to eliminate disparities based on the following factors:

Factor	Context	Principle
Race	Black/African American, Latinx, Native, and sub-populations of Asian American and Pacific Islander residents face high unemployment, high underemployment, barriers to advancement, limited exposure to social and financial capital, low representation among post-secondary credentials and high wage occupations and industries.	Employment Equity requires that race must not be a pre-determinant of employment opportunities or economic success.
Gender	Women make up 47% of San Francisco's workforce, yet earn 81% of men's salaries. They are over-represented in the healthcare, education, and social service sectors and under-represented in law enforcement, computer and mathematical occupations, engineering, construction and transportation. Over 5 times as many women as men work in jobs with poverty-level wages.	Employment Equity requires targeted recruitment strategies and investment in the training and placement of women in underrepresented occupations that are higher-paying to address occupational segregation and the gender wage gap.

Area G: Funds to Support the Black Community (pg 239)

These programs are all designed to promote economic justice for San Francisco's Black/African American community. These programs are open to **nonprofit applicants**.

Program Areas	Maximum Budget Request (Per Grant)	Anticipated # of Awards	Page #
G1: Educational Pathways Funding: Financial Incentives for African American Students	\$1,000,000	1	241
G2: Health Services	\$1,000,000	1-2	244
G3: Workforce Programming for the Arts	G3.1: Community Arts	\$225,000	3-4
	G3.2: Business Practices to Support Artists	\$300,000	1-2
G4: Industries of Opportunity	\$1,000,000	2-4	251
G5: Community Research Institute	\$1,000,000	1	254



Mayor London Breed attends a graduation at the Chase Center Training class, a city workforce development program. The Office of Economic and Workforce Development has \$21 million in additional funds this year intended to target inequities in the Black community including the high unemployment rate. (Kevin N. Hume/S.F. Examiner)

'Defund the police' money could address longstanding high Black unemployment rate

JOSHUA SABATINI / Sep. 14, 2020 5:50 p.m. / NEWS / THE CITY

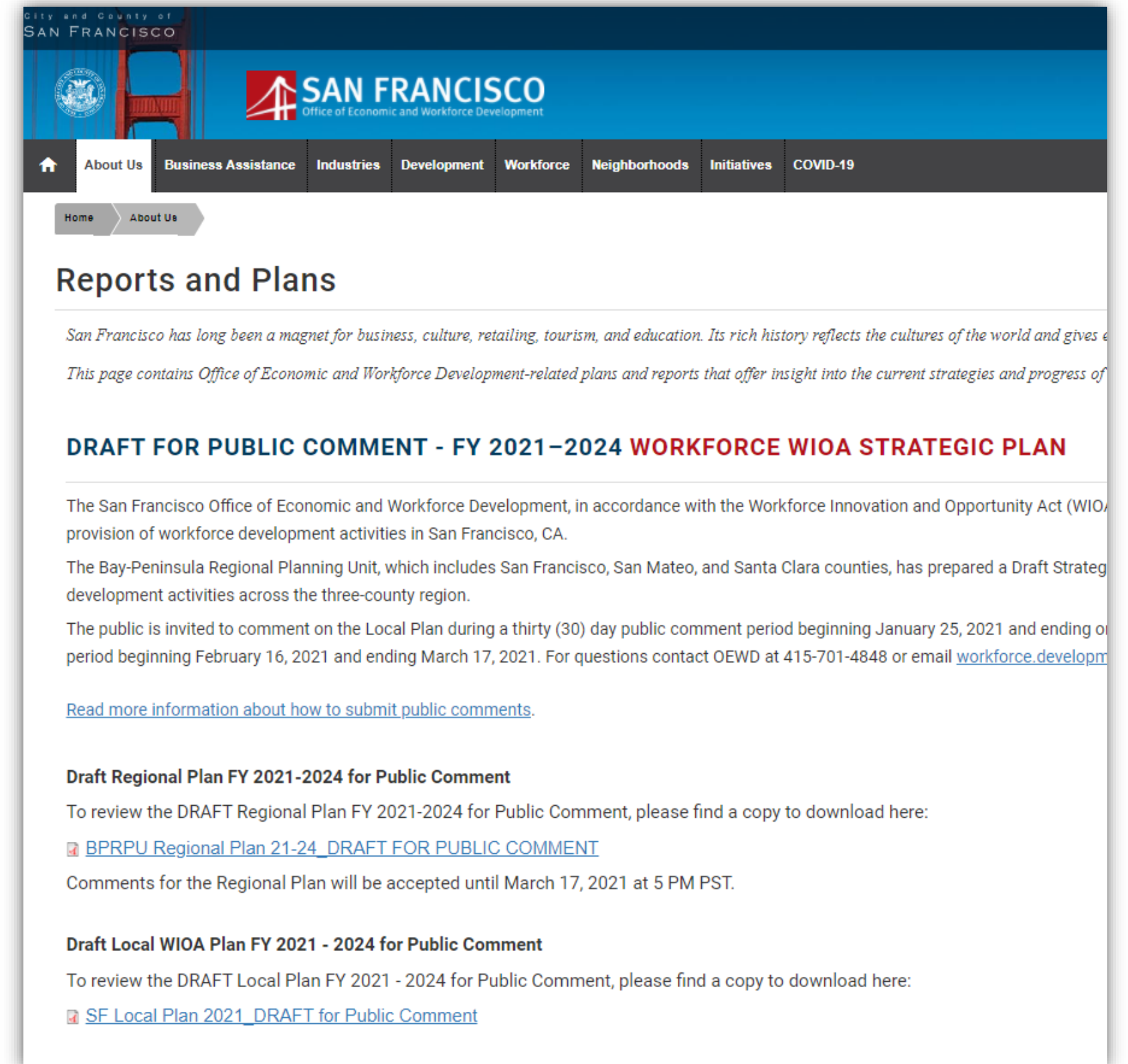


RFP TIMELINE

Proposal Phase	Date
RFP is issued by the City	Tuesday, February 9, 2021
Online application available	Tuesday, February 16, 2021 by end of day
Bidders Conference	Tuesday, February 23, 2021 3:30 P.M. – 6:00 P.M. <u>RFP 122 Bidders Conference – February 23, 2021</u>
Deadline for submission of written questions	Wednesday, March 17, 2021 at 5:00 P.M.
Proposals due	Wednesday, March 31, 2021 by 5:00 P.M.
Committee Review	April 2021
Grantee Selection and initial award notification	Anticipated May 5, 2021
Board Review and Approval	May – June 2021
Scope and Budget negotiations begin	June – July 2021
Projects begin	July – October start date(s)

ADDITIONAL UPDATES

- Draft Strategic Regional & Local WIOA Plans for FY 2021-24
www.oewd.org/reports-and-plans
- OEWD Racial Equity Implementation Plan
www.oewd.org/reports-and-plans
- Substance Use Disorder Workforce Expansion Bill (Asm. David Chiu)



The screenshot shows the website for the San Francisco Office of Economic and Workforce Development. The header includes the city and county logo and the office name. A navigation menu lists various services like Business Assistance, Industries, and Workforce. The main content area is titled "Reports and Plans" and features a prominent announcement: "DRAFT FOR PUBLIC COMMENT - FY 2021-2024 WORKFORCE WIOA STRATEGIC PLAN". Below this, the text explains that the San Francisco Office of Economic and Workforce Development, in accordance with the Workforce Innovation and Opportunity Act (WIOA), is preparing a draft strategic plan. It mentions that the Bay-Peninsula Regional Planning Unit, which includes San Francisco, San Mateo, and Santa Clara counties, has prepared this draft. The public is invited to comment on the Local Plan during a thirty-day public comment period from January 25, 2021, to March 17, 2021. Contact information for OEWD is provided, including a phone number (415-701-4848) and an email address (workforce.development@sf.gov). There are also links to "Read more information about how to submit public comments" and download links for the "Draft Regional Plan FY 2021-2024 for Public Comment" and the "Draft Local WIOA Plan FY 2021 - 2024 for Public Comment".

ADDITIONAL UPDATES

- Transitions
- Federal Legislation

The screenshot shows the website for the Office of the Assessor-Recorder. At the top, it features the SFGov logo and the City & County of San Francisco seal. The main header reads "OFFICE OF THE ASSESSOR-RECORDER". Below this is a navigation bar with links for "Property Information", "Recorder Information", "Tax Savings", and "Forms & No". The central banner features a circular portrait of a man in a suit, with the text "We Continue t" and "Our physical offices are current remains available to the public continues to receive and process our drop box outside of City H". A "LEARN MORE" button is visible. On the left side, there are five blue buttons: "About Proposition 19(2020)", "Homeowners' Exemption", "Property Search", "Supplemental Tax Calculator", and "Address Change". On the right side, there is a "NEWS" section with three news items: "Joaquin Torres Sworn In As San Francisco", "Assessor Chu To Answer Questions on Prop", and "Assessor Chu's Statement on the Announce Relief Plan for Small Businesses (ERTF)". A "MORE NEWS" link is at the bottom of the news section.

The letter is dated February 18, 2021, and is addressed to Senator Patty Murray and Senator Richard Burr. It is signed by Mayor London N. Breed. The letter discusses the Mayor's support for President Biden's nomination of Julie Su as Deputy Secretary for the United States Department of Labor. The letter highlights Secretary Su's close partnership with San Francisco during her tenure as California's Labor Secretary, particularly in supporting the state's efforts to deliver supportive services for basic needs, providing staff to aid dislocated workers, and assisting in filing nearly 350,000 unemployment claims due to COVID-19. The letter concludes by stating that Secretary Su's work has ensured Californians have strong workplace safety regulations, wage and hour standards, unemployment benefits, workers' compensation, and job training. The letter is signed "Sincerely, London N. Breed" and includes the Mayor's name and title.

OFFICE OF THE MAYOR
SAN FRANCISCO

LONDON N. BREED
MAYOR

February 18, 2021

Senator Patty Murray
Chair
Senate Committee on Health, Education, Labor & Pensions
154 Russell Senate Office Building
Washington, D.C. 20510

Senator Richard Burr
Ranking Member
Senate Committee on Health, Education, Labor & Pensions
217 Russell Senate Office Building
Washington, DC 20510

RE: Recommendation for Julie Su as Deputy Secretary for the U.S. Dept. Of Labor

Dear Chair Murray and Senator Burr,

I strongly support President Biden's nomination of Julie Su as Deputy Secretary for the United States Department of Labor.

Secretary Su has forged a close partnership with San Francisco during her tenure as California's Labor Secretary. Since the beginning of the health pandemic, she has been instrumental in the State's efforts to deliver supportive services for basic need, providing staff to aid dislocated workers, and assisting us to file nearly 350,000 unemployment claims due to COVID-19, twice the number of claims filed in any prior year in our City's history.

For over 30 years, Secretary Su's work has ensured Californians have strong workplace safety regulations, wage and hour standards, unemployment benefits, workers' compensation, and job training. Her lifelong advocacy on behalf of vulnerable workers and commitment to supporting the most disadvantaged community members gives us hope that our nation's economic recovery will be rooted in diversity, equity, and inclusion.

Sincerely,
London N. Breed
London N. Breed
Mayor