Strategic Restructuring Resources

Anticipating and staying ahead of trends is a daily challenge for nonprofit and foundation leaders. La Piana Consulting continually develops and delivers a range of nonprofit resources to help organizations respond to the challenges and opportunities presented by a dynamic environment. Use our nonprofit research, books, reports, and podcasts to jump start your thinking about effective approaches to collaboration and strategic restructuring, strategic planning, business planning, governance and leadership, and change management. For regular news and advice, subscribe to our blog and e-newsletter.

Explore our client case studies and profiles for more practical insights

We have also developed an array of tools, articles, and research on nonprofit collaboration, mergers, and alliances

Case Studies

Nonprofit Stories

Client Spotlight: AARP Experience Corps merge to take a national senior volunteer and student literacy program to scale

Colorado AIDS Project: A Case Study in Collaboration Colorado AIDS Project merger creates a unified voice for HIV/AIDS services statewide

Client Spotlight: Habitat Metrolina Partners brings together eight affiliates in joint ventures for mission advancement

Client Spotlight: Louisiana SPCA uses strategic planning to affirm priorities and strengthen core services in animal welfare

Client Spotlight: Ability First uses Real-Time Strategic Planning to focus decision-making and thrive in a changing environment

Women's Center - Youth & Family Services: A Cross-Disciplinary Partnership Enhances Services, Sustainability, Advocacy Voice
Foundation Stories

Blue Shield of California Foundation

California HealthCare Foundation

The Patterson Foundation

Blog Posts

‘Together, Not the Same: Strength in Diversity and Collaboration’
La Piana Consulting // March 23, 2016

‘Six Strategies for Sustaining a Collaboration’
La Piana Consulting // March 18, 2015
http://www.lapiana.org/blog/blog-detail/id/170/categoryid/12/six-strategies-for-sustaining-a-collaboration

‘Common-Sense Tips for Good Collaboration’
Melissa Mendes Campos // Thursday, February 19, 2015
http://www.lapiana.org/blog/blog-detail/id/168/common-sense-tips-for-good-collaboration

‘Three Ways Real-Time Strategic Planning Advances Nonprofit Collaboration’
Bob Harrington // December 17, 2014

‘In Forging Partnerships, Avoid Putting Form over Function’
Jo DeBolt // Wednesday, November 12, 2014
http://dev.lapiana.org/blog/blog-detail/id/156/in-forging-partnerships-avoid-putting-form-over-function

‘When Merger Doesn't Add Up’
Bob Harrington // Thursday, October 09, 2014
http://www.lapiana.org/blog/blog-detail/id/151/when-merger-doesnt-add-up

‘Nonprofit Merger Myths’
Jo DeBolt // Thursday, September 18, 2014
http://www.lapiana.org/blog/blog-detail/id/147/nonprofit-merger-myths
‘Collaboration: Doing it Well’
La Piana Consulting // Thursday, March 27, 2014
http://www.lapiana.org/blog/blog-detail/id/89/collaboration-doing-it-well

Podcasts
http://www.lapiana.org/research-publications/publications/podcasts

Books

David La Piana, Amelia Kohm. *In Search of Strategic Solutions*. (Grantmakers for Effective Organizations, 2003).
A five-year follow-up study to “Beyond Collaboration” for funders on nonprofit strategic restructuring.

Clear, practical, usable information accessible to nonprofit management and boards as they consider merger.

Using a hands-on approach, supplemented by numerous examples from research and experience, this workbook addresses how to effectively integrate organizations that have merged.

This monograph reviews the recent trend toward increasing partnering among nonprofit organizations and posits a model or continuum of partnership forms.

A resource for grantmakers considering or involved in funding a collaborative partnership to help them think through the web of issues and challenges they face.

This practical, step-by-step handbook takes the reader on a tour of the entire collaboration process aided by interactive tools used to keep collaborative efforts on track.
We also recommend the following resources:

The Collaboration Hub is a collection of 650+ profiles collected in a searchable database submitted for the Collaboration Prize. It includes examples of formal collaborations, partnerships, alliances, joint programming, administrative consolidations and mergers. Visit: http://grantspace.org/collaboration

The ASO Merger Series is divided into seven distinct sections. It can be used as a tool to guide all or part of a merger assessment, implementation, or integration. The articles on a range of topics can be downloaded here: http://www.aidsunited.org/Primers,-Fact-Sheets,-0024-Toolkits/ASO-Merger-Series.aspx and related webinar recordings and slides here: http://www.aidsunited.org/webinars-0024-other-recordings/to-merge-or-not-to-merge.aspx

‘Why Nonprofit Mergers Continue to Lag’
Katie Smith Milway, Maria Orozco, & Cristina Botero // Spring 2014
http://ssir.org/articles/entry/why_nonprofit_mergers_continue_to_lag


