

Strategic Restructuring Resources

Anticipating and staying ahead of trends is a daily challenge for nonprofit and foundation leaders. La Piana Consulting continually develops and delivers a range of nonprofit resources to help organizations respond to the challenges and opportunities presented by a dynamic environment. Use our nonprofit research, books, reports, and podcasts to jump start your thinking about effective approaches to collaboration and strategic restructuring, strategic planning, business planning, governance and leadership, and change management. For regular news and advice, subscribe to our blog and e-newsletter.

Explore our client case studies and profiles for more practical insights

<http://www.lapiana.org/stories-our-clients/nonprofit-stories.aspx>

We have also developed an array of tools, articles, and research on nonprofit collaboration, mergers, and alliances

<http://www.lapiana.org/insights-for-the-sector/insights/collaboration-and-strategic-restructuring>

Case Studies

Nonprofit Stories

Client Spotlight: AARP Experience Corps merge to take a national senior volunteer and student literacy program to scale

<http://www.lapiana.org/stories-our-clients/nonprofit-stories/aarp-experience-corps.aspx>

Colorado AIDS Project: A Case Study in Collaboration Colorado AIDS Project merger creates a unified voice for HIV/AIDS services statewide

<http://www.lapiana.org/stories-our-clients/nonprofit-stories/colorado-aids-project.aspx>

Client Spotlight: Habitat Metrolina Partners brings together eight affiliates in joint ventures for mission advancement

<http://www.lapiana.org/stories-our-clients/nonprofit-stories/habitat-for-humanity.aspx>

Client Spotlight: Louisiana SPCA uses strategic planning to affirm priorities and strengthen core services in animal welfare

<http://www.lapiana.org/stories-our-clients/nonprofit-stories/louisiana-sPCA.aspx>

Client Spotlight: Ability First uses Real-Time Strategic Planning to focus decision-making and thrive in a changing environment

<http://www.lapiana.org/stories-our-clients/nonprofit-stories/abilityfirst.aspx>

Women's Center - Youth & Family Services: A Cross-Disciplinary Partnership Enhances Services, Sustainability, Advocacy Voice

<http://www.lapiana.org/stories-our-clients/nonprofit-stories/womens-center-youth-family-services.aspx>

Foundation Stories

Blue Shield of California Foundation

<http://www.lapiana.org/stories-our-clients/foundation-stories/blue-shield-of-california-foundation.aspx>

California HealthCare Foundation

<http://lapiana.org/insights-for-the-sector/insights/collaboration-and-strategic-restructuring/community-clinics>

The Patterson Foundation

<http://www.lapiana.org/stories-our-clients/foundation-stories/the-patterson-foundation.aspx>

Blog Posts

'Together, Not the Same: Strength in Diversity and Collaboration'

La Piana Consulting // March 23, 2016

<http://www.lapiana.org/blog/blog-detail/id/194/together-not-the-same-strength-in-diversity-and-collaboration>

'Six Strategies for Sustaining a Collaboration'

La Piana Consulting // March 18, 2015

<http://www.lapiana.org/blog/blog-detail/id/170/categoryid/12/six-strategies-for-sustaining-a-collaboration>

'Common-Sense Tips for Good Collaboration'

Melissa Mendes Campos // Thursday, February 19, 2015

<http://www.lapiana.org/blog/blog-detail/id/168/common-sense-tips-for-good-collaboration>

'Three Ways Real-Time Strategic Planning Advances Nonprofit Collaboration'

Bob Harrington // December 17, 2014

<http://www.lapiana.org/blog/blog-detail/id/160/three-ways-real-time-strategic-planning-advances-nonprofit-collaboration>

'In Forging Partnerships, Avoid Putting Form over Function'

Jo DeBolt // Wednesday, November 12, 2014

<http://dev.lapiana.org/blog/blog-detail/id/156/in-forging-partnerships-avoid-putting-form-over-function>

'When Merger Doesn't Add Up'

Bob Harrington // Thursday, October 09, 2014

<http://www.lapiana.org/blog/blog-detail/id/151/when-merger-doesnt-add-up>

'Nonprofit Merger Myths'

Jo DeBolt // Thursday, September 18, 2014

<http://www.lapiana.org/blog/blog-detail/id/147/nonprofit-merger-myths>

'Collaboration: Doing it Well'

La Piana Consulting // Thursday, March 27, 2014

<http://www.lapiana.org/blog/blog-detail/id/89/collaboration-doing-it-well>

Podcasts

<http://www.lapiana.org/research-publications/publications/podcasts>

Books

David La Piana, Amelia Kohm. *In Search of Strategic Solutions*. (Grantmakers for Effective Organizations, 2003).

A five-year follow-up study to "Beyond Collaboration" for funders on nonprofit strategic restructuring.

David La Piana with Robert Harrington. *The Nonprofit Mergers Workbook Part I: The Leader's Guide to Considering, Negotiating, and Executing a Merger*. (Amherst H. Wilder Foundation, 2000).

Clear, practical, usable information accessible to nonprofit management and boards as they consider merger.

La Piana Associates. *The Nonprofit Mergers Workbook Part II: Unifying the Organization after a Merger*. (Fieldstone Alliance, 2004).

Using a hands-on approach, supplemented by numerous examples from research and experience, this workbook addresses how to effectively integrate organizations that have merged.

David La Piana. *Beyond Collaboration: Strategic Restructuring of Nonprofit Organizations*. (The James Irvine Foundation and the National Center for Nonprofit Boards, 2000).

This monograph reviews the recent trend toward increasing partnering among nonprofit organizations and posits a model or continuum of partnership forms.

David La Piana. *Real Collaboration: A Guide for Grantmakers*. (Funded by the Ford Foundation, 2001).

A resource for grantmakers considering or involved in funding a collaborative partnership to help them think through the web of issues and challenges they face.

Karen Ray, Michael Winer. *Collaboration Handbook: Creating, Sustaining and Enjoying the Journey*. (Amherst H. Wilder Foundation, 2000).

This practical, step-by-step handbook takes the reader on a tour of the entire collaboration process aided by interactive tools used to keep collaborative efforts on track.

We also recommend the following resources:

The Collaboration Hub is a collection of 650+ profiles collected in a searchable database submitted for the Collaboration Prize. It includes examples of formal collaborations, partnerships, alliances, joint programming, administrative consolidations and mergers. Visit: <http://grantspace.org/collaboration>

The ASO Merger Series is divided into seven distinct sections. It can be used as a tool to guide all or part of a merger assessment, implementation, or integration. The articles on a range of topics can be downloaded here: <http://www.aidsunited.org/Primers,-Fact-Sheets,-0024-Toolkits/ASO-Merger-Series.aspx> and related webinar recordings and slides here: <http://www.aidsunited.org/webinars-0024-other-recordings/to-merge-or-not-to-merge.aspx>

'Why Nonprofit Mergers Continue to Lag'

Katie Smith Milway, Maria Orozco, & Cristina Botero // Spring 2014

http://ssir.org/articles/entry/why_nonprofit_mergers_continue_to_lag

Emil, Angelica, and Linda Hoskins. *Fieldstone Alliance Nonprofit Guide to Forming Alliances: Working Together to Achieve Mutual Goals*. Fieldstone Alliance, 2005, 112 pp.

McCormick, Dan H. *Nonprofit Mergers*. Aspen Publishers, Inc., 2001, 170 pages.

McLaughlin, Thomas A. *Nonprofit Mergers and Alliances: A Strategic Planning Guide*. John Wiley & Sons, 1998, 256 pages

Yankey, John A., Barbara Wester Jacobus, and Kelly McNally Koney. *Merging Nonprofit Organizations: The Art and Science of the Deal*. Cleveland, Ohio: Mandel Center for Nonprofit Organizations, 2001, 78 pp.

Yankey, John A., Amy McClellan, and Barbara Wester Jacobus. *Nonprofit Strategic Alliance Case Studies: Lessons from the Trenches*. Cleveland, Ohio: Mandel Center for Nonprofit Organizations, 2001, 72 pp.

Yankey, John A., Barbara Wester and David Campbell. *Managing Mergers and Consolidations, Chapter 23 from Skills for Effective Management of Nonprofit Organizations*. National Association of Social Workers, Inc, 1998.